

# APPENDIX H

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## MARKET SHARE REPORT FOR LIFE AND ANNUITIES

*CAUTION: The information contained on the following pages is unaudited and not a complete financial analysis nor is it an expression of opinion on any insurer. These pages may contain inadvertent errors.*

**MARKET SHARE REPORT**  
**LINE: ORDINARY LIFE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
66915	New York Life Ins Co	NY	130,988,013	8.16%	8.16%
69108	State Farm Life Ins Co	IL	113,374,639	7.06%	15.21%
67091	Northwestern Mut Life Ins Co	WI	87,683,285	5.46%	20.67%
69779	Union Natl Life Ins Co	LA	52,677,610	3.28%	23.95%
65919	Primerica Life Ins Co	MA	50,668,206	3.15%	27.11%
65676	Lincoln Natl Life Ins Co	IN	49,391,281	3.08%	30.18%
91596	New York Life Ins & Ann Corp	DE	46,734,082	2.91%	33.09%
68896	Southern Farm Bureau Life Ins Co	MS	45,435,004	2.83%	35.92%
64246	Guardian Life Ins Co Of Amer	NY	42,670,507	2.66%	38.58%
65838	John Hancock Life Ins Co (USA)	MI	38,739,888	2.41%	40.99%
65978	Metropolitan Life Ins Co	NY	36,084,101	2.25%	43.24%
86231	Transamerica Life Ins Co	IA	33,864,296	2.11%	45.35%
71153	Hartford Life & Ann Ins Co	CT	33,544,307	2.09%	47.44%
68136	Protective Life Ins Co	TN	33,403,198	2.08%	49.52%
60076	Security Plan Life Ins Co	LA	27,352,258	1.70%	51.22%
79227	Pruco Life Ins Co	AZ	25,910,685	1.61%	52.83%
67466	Pacific Life Ins Co	NE	25,217,947	1.57%	54.40%
60488	American Gen Life Ins Co	TX	24,862,393	1.55%	55.95%
65595	Lincoln Benefit Life Co	NE	22,582,550	1.41%	57.36%
66672	American Gen Life & Acc Ins Co	TN	21,419,611	1.33%	58.69%
		TOP 20	942,603,861	58.69%	
		OTHERS	663,463,238	41.31%	
414 COMPANIES		TOTAL	1,606,067,099	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 1, Column 1 for all companies writing business in Louisiana.

**MARKET SHARE REPORT**  
**LINE: CREDIT LIFE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
61298	Bankers Life Of LA	LA	8,083,424	19.85%	19.85%
94579	First Assur Life Of Amer	LA	7,523,421	18.47%	38.32%
62626	Cuna Mut Ins Society	IA	5,622,545	13.80%	52.12%
60739	American Natl Ins Co	TX	5,355,156	13.15%	65.27%
60275	American Bankers Life Assur Co Of FL	FL	2,446,983	6.01%	71.27%
98736	American Federated Life Ins Co	MS	2,329,252	5.72%	76.99%
77976	Gulf Guar Life Ins Co	MS	1,181,704	2.90%	79.89%
74470	Great Central Life Ins Co	LA	1,131,575	2.78%	82.67%
60518	American Hlth & Life Ins Co	TX	986,338	2.42%	85.09%
97152	Plateau Ins Co	TN	868,715	2.13%	87.22%
68136	Protective Life Ins Co	TN	813,232	2.00%	89.22%
75612	Gulf States Life Ins Co Inc	LA	623,241	1.53%	90.75%
65951	Merit Life Ins Co	IN	592,863	1.46%	92.21%
93777	Household Life Ins Co	MI	561,025	1.38%	93.58%
71455	Financial Amer Life Ins Co	KS	556,683	1.37%	94.95%
61824	Cherokee Natl Life Ins Co	GA	452,567	1.11%	96.06%
75094	Life Ins Co Of LA	LA	264,462	0.65%	96.71%
62383	Centurion Life Ins Co	IA	229,041	0.56%	97.27%
61018	Magna Ins Co	MS	193,634	0.48%	97.75%
60534	American Heritage Life Ins Co	FL	186,789	0.46%	98.21%
		TOP 20	40,002,650	98.21%	
		OTHERS	730,084	1.79%	
	38 COMPANIES	TOTAL	40,732,734	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 5, Column 2 for all companies writing business in Louisiana.

**MARKET SHARE REPORT**  
**LINE: GROUP LIFE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
65978	Metropolitan Life Ins Co	NY	85,329,596	22.93%	22.93%
68241	Prudential Ins Co Of Amer	NJ	63,787,585	17.14%	40.07%
66915	New York Life Ins Co	NY	23,643,842	6.35%	46.42%
70815	Hartford Life & Accident Ins Co	CT	16,865,422	4.53%	50.95%
65498	Life Ins Co Of N Amer	PA	13,336,481	3.58%	54.54%
62308	Connecticut Gen Life Ins Co	CT	11,842,029	3.18%	57.72%
65676	Lincoln Natl Life Ins Co	IN	9,732,625	2.62%	60.33%
68381	Reliance Standard Life Ins Co	IL	9,711,128	2.61%	62.94%
69019	Standard Ins Co	OR	8,478,923	2.28%	65.22%
79065	Sun Life Assur Co Of Canada US	DE	7,861,727	2.11%	67.33%
91472	Globe Life & Accident Ins Co	NE	7,848,155	2.11%	69.44%
62626	Cuna Mut Ins Society	IA	7,615,393	2.05%	71.49%
62235	Unum Life Ins Co Of Amer	ME	7,174,814	1.93%	73.42%
67105	Reliastar Life Ins Co	MN	6,486,782	1.74%	75.16%
60009	Southern Natl Life Ins Co Inc	LA	6,457,873	1.74%	76.89%
66168	Minnesota Life Ins Co	MN	5,951,769	1.60%	78.49%
66869	Nationwide Life Ins Co	OH	5,566,371	1.50%	79.99%
70408	Union Security Ins Co	KS	5,266,883	1.42%	81.40%
64505	Homesteaders Life Co	IA	4,112,592	1.11%	82.51%
91642	Forethought Life Ins Co	IN	4,029,140	1.08%	83.59%
		TOP 20	311,099,130	83.59%	
		OTHERS	61,068,284	16.41%	
	171 COMPANIES	TOTAL	372,167,414	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 1, Column 3 for all companies writing business in Louisiana.

**MARKET SHARE REPORT**  
**LINE: INDUSTRIAL LIFE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
60076	Security Plan Life Ins Co	LA	6,004,154	54.91%	54.91%
66001	American Benefit Life Ins Co	OK	634,197	5.80%	60.71%
61492	Liberty Life Ins Co	SC	603,034	5.51%	66.22%
69779	Union Natl Life Ins Co	LA	544,913	4.98%	71.21%
69485	Security Natl Life Ins Co	UT	455,882	4.17%	75.37%
78085	Rhodes Life Ins Co Of LA Inc	LA	400,251	3.66%	79.03%
66583	National Guardian Life Ins Co	WI	379,735	3.47%	82.51%
91499	Memorial Life Ins Co	LA	329,466	3.01%	85.52%
74918	Kilpatrick Life Ins Co	LA	272,431	2.49%	88.01%
66281	Monumental Life Ins Co	IA	226,154	2.07%	90.08%
76767	Rabenhorst Life Ins Co	LA	206,236	1.89%	91.97%
78344	Williams Progressive Life & Acc I C	LA	136,143	1.25%	93.21%
66303	Mothe Life Ins Co	LA	129,141	1.18%	94.39%
73733	DLE Life Ins Co	LA	128,412	1.17%	95.57%
66672	American Gen Life & Acc Ins Co	TN	122,287	1.12%	96.68%
60291	American Capitol Ins Co	TX	89,029	0.81%	97.50%
76317	Pellerin Life Ins Co	LA	53,356	0.49%	97.99%
76937	Sabine Life Ins Co	LA	45,004	0.41%	98.40%
75485	Mulhearn Protective Ins Co	LA	40,233	0.37%	98.77%
75221	Melancon Life Ins Co	LA	29,211	0.27%	99.03%
		TOP 20	10,829,269	99.03%	
		OTHERS	105,679	0.97%	
41 COMPANIES		TOTAL	10,934,948	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 5, Column 4 for all companies writing business in Louisiana.

**MARKET SHARE REPORT**  
**LINE: ORDINARY ANNUITY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
79227	Pruco Life Ins Co	AZ	252,439,517	9.85%	9.85%
65056	Jackson Natl Life Ins Co	MI	243,024,238	9.48%	19.34%
65676	Lincoln Natl Life Ins Co	IN	217,835,697	8.50%	27.84%
90611	Allianz Life Ins Co Of N Amer	MN	178,024,563	6.95%	34.79%
91596	New York Life Ins & Ann Corp	DE	174,375,172	6.81%	41.59%
61050	MetLife Investors USA Ins Co	DE	172,823,323	6.74%	48.34%
61689	Aviva Life & Ann Co	IA	84,090,684	3.28%	51.62%
80942	ING USA Ann & Life Ins Co	IA	81,504,671	3.18%	54.80%
65005	RiverSource Life Ins Co	MN	77,153,959	3.01%	57.81%
67466	Pacific Life Ins Co	NE	73,061,302	2.85%	60.66%
70432	Western Natl Life Ins Co	TX	72,917,513	2.85%	63.51%
65978	Metropolitan Life Ins Co	NY	71,948,127	2.81%	66.31%
92738	American Equity Invest Life Ins Co	IA	62,523,561	2.44%	68.75%
68136	Protective Life Ins Co	TN	59,567,391	2.32%	71.08%
92622	Western Southern Life Assur Co	OH	46,499,433	1.81%	72.89%
69345	Teachers Ins & Ann Assoc Of Amer	NY	36,074,511	1.41%	74.30%
65838	John Hancock Life Ins Co (USA)	MI	30,693,694	1.20%	75.50%
70238	Variable Ann Life Ins Co	TX	30,185,973	1.18%	76.68%
60941	SunAmerica Ann & Life Assur Co	AZ	29,514,615	1.15%	77.83%
68608	Symetra Life Ins Co	WA	28,999,542	1.13%	78.96%
		TOP 20	2,023,257,486	78.96%	
		OTHERS	539,064,525	21.04%	
	209 COMPANIES	TOTAL	2,562,322,011	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 2, Column 1 for all companies writing business in Louisiana.

**MARKET SHARE REPORT**  
**LINE: GROUP ANNUITY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
68322	Great W Life & Ann Ins Co	CO	167,118,456	27.17%	27.17%
86509	Ing Life Ins & Ann Co	CT	137,921,070	22.43%	49.60%
86630	Prudential Ann Life Assur Corp	CT	75,686,253	12.31%	61.91%
60895	American United Life Ins Co	IN	47,414,966	7.71%	69.62%
65676	Lincoln Natl Life Ins Co	IN	38,219,900	6.21%	75.83%
70238	Variable Ann Life Ins Co	TX	31,376,426	5.10%	80.93%
69345	Teachers Ins & Ann Assoc Of Amer	NY	19,715,253	3.21%	84.14%
79065	Sun Life Assur Co Of Canada US	DE	18,947,365	3.08%	87.22%
62944	AXA Equitable Life Ins Co	NY	14,674,370	2.39%	89.61%
61301	Ameritas Life Ins Corp	NE	13,343,161	2.17%	83.10%
62626	Cuna Mut Ins Society	IA	10,187,127	1.66%	84.76%
66850	National Western Life Ins Co	CO	5,019,460	0.82%	85.58%
68136	Protective Life Ins Co	TN	3,760,531	0.61%	86.19%
78778	Guardian Ins & Ann Co Inc	DE	3,503,205	0.57%	86.76%
68810	Sentry Life Ins Co	WI	3,308,599	0.54%	87.30%
80837	Union Central Life Ins Co	NE	3,071,816	0.50%	87.79%
68241	Prudential Ins Co Of Amer	NJ	2,929,308	0.48%	88.27%
65005	RiverSource Life Ins Co	MN	2,231,302	0.36%	88.63%
60941	SunAmerica Ann & Life Assur Co	AZ	1,544,917	0.25%	88.89%
67105	Reliastar Life Ins Co	MN	1,532,903	0.25%	89.13%
		TOP 20	605,721,428	98.49%	
		OTHERS	9,270,487	1.51%	
66 COMPANIES		TOTAL	614,991,915	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 2, Column 3 for all companies writing business in Louisiana.

## MARKET SHARE REPORT

### LINE: ORDINARY DEPOSIT-TYPE CONTRACT FUNDS AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
67814	Phoenix Life Ins Co	NY	5,776,250	15.23%	15.23%
63274	Fidelity & Guar Life Ins Co	MD	3,851,792	10.15%	25.38%
91596	New York Life Ins & Ann Corp	DE	3,821,149	10.07%	35.45%
61689	Aviva Life & Ann Co	IA	3,178,824	8.38%	43.83%
60488	American Gen Life Ins Co	TX	2,091,285	5.51%	49.35%
68608	Symetra Life Ins Co	WA	1,978,321	5.22%	54.56%
84174	Employees Life Co Mut	IL	1,617,854	4.26%	58.83%
65536	Genworth Life & Ann Ins Co	VA	1,196,600	3.15%	61.98%
69663	USAA Life Ins Co	TX	1,073,626	2.83%	64.81%
70025	Genworth Life Ins Co	DE	981,226	2.59%	67.40%
97268	Pacific Life & Ann Co	AZ	851,646	2.25%	69.64%
88072	Hartford Life Ins Co	CT	847,165	2.23%	71.88%
65838	John Hancock Life Ins Co (USA)	MI	772,803	2.04%	73.92%
80837	Union Central Life Ins Co	NE	762,865	2.01%	75.93%
74780	Integrity Life Ins Co	OH	743,688	1.96%	77.89%
68136	Protective Life Ins Co	TN	706,493	1.86%	79.75%
66974	North Amer Co Life & Hlth Ins	IA	632,845	1.67%	81.42%
69345	Teachers Ins & Ann Assoc Of Amer	NY	538,277	1.42%	82.84%
67644	Penn Mut Life Ins Co	PA	498,593	1.31%	84.15%
68896	Southern Farm Bureau Life Ins Co	MS	450,000	1.19%	85.34%
		TOP 20	32,371,302	85.34%	
		OTHERS	5,562,101	14.66%	
	83 COMPANIES	TOTAL	37,933,403	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 3, Column 1 for all companies writing business in Louisiana.



## MARKET SHARE REPORT

### LINE: GROUP DEPOSIT-TYPE CONTRACT FUNDS AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
61271	Principal Life Ins Co	IA	81,280,985	53.62%	53.62%
88072	Hartford Life Ins Co	CT	51,166,619	33.76%	87.38%
93629	Prudential Retirement Ins & Ann Co	CT	9,553,391	6.30%	93.68%
60054	Aetna Life Ins Co	CT	5,024,323	3.31%	97.00%
86231	Transamerica Life Ins Co	IA	1,877,879	1.24%	98.23%
60739	American Natl Ins Co	TX	1,112,273	0.73%	98.97%
68241	Prudential Ins Co Of Amer	NJ	830,061	0.55%	99.52%
67466	Pacific Life Ins Co	NE	615,001	0.41%	99.92%
65978	Metropolitan Life Ins Co	NY	455,222	0.30%	100.22%
68322	Great W Life & Ann Ins Co	CO	113,955	0.08%	100.30%
69868	United Of Omaha Life Ins Co	NE	96,355	0.06%	100.36%
66850	National Western Life Ins Co	CO	75,754	0.05%	100.41%
62626	Cuna Mut Ins Society	IA	37,402	0.02%	100.44%
66168	Minnesota Life Ins Co	MN	25,000	0.02%	100.45%
87726	Metlife Ins Co of CT	CT	7,671	0.01%	100.46%
60895	American United Life Ins Co	IN	6,768	0.00%	100.46%
78778	Guardian Ins & Ann Co Inc	DE	4,839	0.00%	100.46%
65900	Conseco Life Ins Co	IN	1,787	0.00%	100.47%
67601	Paul Revere Variable Ann Ins Co	MA	483	0.00%	100.47%
62308	Connecticut Gen Life Ins Co	CT	(707,086)	-0.47%	100.00%
20 COMPANIES			TOTAL	151,578,682	100.00%

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 3, Column 3 for all companies writing business in Louisiana.

## MARKET SHARE REPORT

### LINE: ORDINARY OTHER CONSIDERATIONS AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
66869	Nationwide Life Ins Co	OH	70,858,609	66.72%	66.72%
71153	Hartford Life & Ann Ins Co	CT	17,550,653	16.52%	83.24%
88072	Hartford Life Ins Co	CT	12,255,261	11.54%	94.78%
88668	Mutual Of Amer Life Ins Co	NY	2,304,273	2.17%	96.95%
92657	Nationwide Life & Ann Ins Co	OH	1,646,120	1.55%	98.50%
67644	Penn Mut Life Ins Co	PA	1,592,029	1.50%	100.00%
6 COMPANIES			TOTAL	106,206,945	100.00%

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 4, Column 1 for all companies writing business in Louisiana.

## MARKET SHARE REPORT

### LINE: GROUP OTHER CONSIDERATIONS AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	ORDINARY	MARKET SHARE	CUMULATIVE MARKET SHARE
65838	John Hancock Life Ins Co (USA)	MI	126,724,696	32.55%	32.55%
88072	Hartford Life Ins Co	CT	60,215,162	15.47%	48.01%
69019	Standard Ins Co	OR	37,288,124	9.58%	57.59%
66168	Minnesota Life Ins Co	MN	36,039,164	9.26%	66.85%
65935	Massachusetts Mut Life Ins Co	MA	33,325,844	8.56%	75.40%
66869	Nationwide Life Ins Co	OH	29,068,001	7.47%	82.87%
86231	Transamerica Life Ins Co	IA	18,029,016	4.63%	87.50%
68241	Prudential Ins Co Of Amer	NJ	14,304,665	3.67%	91.18%
88668	Mutual Of Amer Life Ins Co	NY	12,222,166	3.14%	94.31%
65978	Metropolitan Life Ins Co	NY	9,296,181	2.39%	96.70%
70688	Transamerica Financial Life Ins Co	NY	7,647,548	1.96%	98.67%
86509	Ing Life Ins & Ann Co	CT	4,286,579	1.10%	99.77%
67172	Ohio Natl Life Ins Co	OH	619,740	0.16%	99.93%
91413	Western Reserve Life Assur Co of OH	OH	403,003	0.10%	100.03%
62944	AXA Equitable Life Ins Co	NY	115,048	0.03%	100.06%
93629	Prudential Retirement Ins & Ann Co	CT	92,883	0.02%	100.08%
71870	Fidelity Security Life Ins Co	MO	67,700	0.02%	100.10%
78778	Guardian Ins & Ann Co Inc	DE	55,398	0.01%	100.11%
92657	Nationwide Life & Ann Ins Co	OH	25,366	0.01%	100.12%
66915	New York Life Ins Co	NY	(471,064)	-0.12%	100.00%
20 COMPANIES		TOTAL	389,355,220	100.00%	

DATA SOURCE: 2010 Life Annual Statement Page 24LA (State Page), Line 4, Column 3 for all companies writing business in Louisiana.

# APPENDIX I

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## MARKET SHARE & LOSS RATIO FOR HEALTH

*CAUTION: The information contained on the following pages is unaudited and not a complete financial analysis nor is it an expression of opinion on any insurer. These pages may contain inadvertent errors.*

**MARKET SHARE & LOSS RATIO**  
**LINE: INDIVIDUAL ACCIDENT & HEALTH AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
81200	Louisiana Hlth Serv & Ind Co	LA	323,228,785	33.17%	33.17%	300,778,548	248,701,824	82.69%
60380	American Family Life Assur Co of Col	NE	96,950,761	9.95%	43.12%	97,437,977	44,383,021	45.55%
95643	Hmo LA Inc	LA	66,039,946	6.78%	49.89%	63,572,220	52,367,224	82.37%
62049	Colonial Life & Accident Ins Co	SC	42,797,824	4.39%	54.29%	44,115,177	18,714,558	42.42%
95642	Humana Hlth Benefit Plan of LA Inc	LA	28,598,954	2.93%	57.22%	28,598,954	15,588,912	54.51%
95173	Coventry Hlth Care of LA Inc	LA	18,771,582	1.93%	59.15%	18,771,582	13,341,006	71.07%
68195	Provident Life & Accident Ins Co	TN	15,891,232	1.63%	60.78%	16,599,300	23,080,556	139.05%
70025	Genworth Life Ins Co	DE	15,333,620	1.57%	62.35%	15,205,922	10,595,318	69.68%
80578	Physicians Mut Ins Co	NE	14,977,619	1.54%	63.89%	15,141,961	10,537,415	69.59%
69477	Time Ins Co	WI	14,745,948	1.51%	65.40%	14,829,324	12,037,651	81.17%
65978	Metropolitan Life Ins Co	NY	14,365,846	1.47%	66.88%	14,530,257	6,008,809	41.35%
25178	State Farm Mut Auto Ins Co	IL	13,967,463	1.43%	68.31%	11,195,226	6,011,332	53.70%
67091	Northwestern Mut Life Ins Co	WI	13,405,586	1.38%	69.68%	13,300,458	16,543,271	124.38%
61298	Bankers Life Of LA	LA	13,251,612	1.36%	71.04%	12,873,835	112,422	0.87%
60534	American Heritage Life Ins Co	FL	11,582,234	1.19%	72.23%	11,554,135	5,337,506	46.20%
61263	Bankers Life & Cas Co	IL	10,599,967	1.09%	73.32%	11,035,879	7,959,920	72.13%
86231	Transamerica Life Ins Co	IA	10,002,427	1.03%	74.35%	10,065,666	7,652,155	76.02%
69868	United Of Omaha Life Ins Co	NE	9,544,915	0.98%	75.33%	8,950,351	7,651,069	85.48%
72850	United World Life Ins Co	NE	9,397,668	0.96%	76.29%	9,543,602	7,330,474	76.81%
63479	United Teacher Assoc Ins Co	TX	8,728,246	0.90%	77.19%	8,787,572	5,612,514	63.87%
		TOP 20	752,182,235	77.19%		726,887,946	519,566,957	71.48%
		OTHERS	222,311,961	22.81%		219,904,112	159,169,722	72.38%
283 COMPANIES		TOTAL	974,494,196	100.00%		946,792,058	678,736,679	71.69%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 15.2, 15.3, 15.4, & 15.5 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 25.1, 25.2, 25.3, & 25.4 for all companies writing business in Louisiana.  
2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column 2 for all companies writing business in Louisiana.  
2010 Fraternal Annual Statement Page 23LA (State Page); Line(s) 25.1, 25.2, 25.3, & 25.4 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: GROUP ACCIDENT & HEALTH AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
81200	Louisiana Hlth Serv & Ind Co	LA	1,103,331,277	36.88%	36.88%	1,092,356,134	917,186,327	83.96%
95643	Hmo LA Inc	LA	412,165,903	13.78%	50.66%	405,043,609	342,081,532	84.46%
79413	UnitedHealthcare Ins Co	CT	374,023,013	12.50%	63.16%	373,468,357	289,142,680	77.42%
95642	Humana Hlth Benefit Plan of LA Inc	LA	210,544,635	7.04%	70.19%	210,544,635	173,654,415	82.48%
95173	Coventry Hlth Care of LA Inc	LA	109,393,273	3.66%	73.85%	109,393,273	93,174,180	85.17%
65978	Metropolitan Life Ins Co	NY	61,798,554	2.07%	75.92%	61,451,923	49,984,716	81.34%
95584	Vantage Hlth Plan Inc	LA	57,048,851	1.91%	77.82%	57,048,851	49,530,755	86.82%
60054	Aetna Life Ins Co	CT	48,676,981	1.63%	79.45%	48,735,168	42,220,010	86.63%
62308	Connecticut Gen Life Ins Co	CT	44,054,092	1.47%	80.92%	44,212,158	37,582,344	85.00%
70815	Hartford Life & Accident Ins Co	CT	36,460,084	1.22%	82.14%	36,273,062	35,162,469	96.94%
95833	United Hlthcare of LA Inc	LA	28,009,638	0.94%	83.08%	28,010,157	29,628,339	105.78%
62235	Unum Life Ins Co Of Amer	ME	22,759,331	0.76%	83.84%	22,984,943	21,206,563	92.26%
68241	Prudential Ins Co Of Amer	NJ	21,580,595	0.72%	84.56%	21,770,641	21,910,161	100.64%
68985	Starmount Life Ins Co	LA	20,944,202	0.70%	85.26%	21,119,411	14,115,957	66.84%
64246	Guardian Life Ins Co Of Amer	NY	20,799,298	0.70%	85.95%	20,717,728	13,490,336	65.11%
93440	HM Life Ins Co	PA	19,026,022	0.64%	86.59%	19,251,186	8,785,189	45.63%
65498	Life Ins Co Of N Amer	PA	18,931,002	0.63%	87.22%	18,931,008	19,177,271	101.30%
92711	HCC Life Ins Co	IN	18,228,719	0.61%	87.83%	18,228,767	11,601,134	63.64%
68381	Reliance Standard Life Ins Co	IL	18,057,300	0.60%	88.44%	17,853,090	13,125,503	73.52%
70408	Union Security Ins Co	KS	17,427,315	0.58%	89.02%	17,348,296	9,410,325	54.24%
		TOP 20	2,663,260,085	89.02%		2,644,742,397	2,192,170,206	82.89%
		OTHERS	328,537,642	10.98%		329,264,172	246,727,628	74.93%
227 COMPANIES		TOTAL	2,991,797,727	100.00%		2,974,006,569	2,438,897,834	82.01%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 13 & 15.1 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 24 & 24.3 for all companies writing business in Louisiana.  
2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 3 for all companies writing business in Louisiana.  
2010 Fraternal Annual Statement Page 23LA (State Page); Line(s) 24 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: MEDICARE SUPPLEMENT AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
81200	Louisiana Hlth Serv & Ind Co	LA	101,138,280	95.93%	95.93%	101,138,280	78,039,219	77.16%
77399	Sterling Life Ins Co	IL	2,797,151	2.65%	98.59%	2,748,009	1,894,452	68.94%
95642	Humana Hlth Benefit Plan of LA Inc	LA	1,488,661	1.41%	100.00%	1,488,661	901,553	60.56%
3 COMPANIES		TOTAL	105,424,092	100.00%		105,374,950	80,835,224	76.71%

DATA SOURCE: 2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 4 for all companies writing business in Louisiana.

EXCLUDES: Medicare Supplement premium that may have been written by insurers reporting on the Fraternal, Life, or Property & Casualty Annual Statement Blanks. Such premium is not determinable in those annual statement blanks.

**MARKET SHARE & LOSS RATIO**  
**LINE: VISION ONLY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
39616	Vision Serv Plan Ins Co	CT	7,697,748	87.11%	87.11%	7,697,748	5,889,025	76.50%
81200	Louisiana Hlth Serv & Ind Co	LA	860,914	9.74%	96.86%	860,914	878,244	102.01%
95642	Humana Hlth Benefit Plan of LA Inc	LA	277,903	3.14%	100.00%	277,903	127,508	45.88%
3 COMPANIES		TOTAL	8,836,565	100.00%		8,836,565	6,894,777	78.03%

DATA SOURCE: 2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 5 for all companies writing business in Louisiana.

EXCLUDES: Vision Only premium that may have been written by insurers reporting on the Fraternal, Life, or Property & Casualty Annual Statement Blanks. Such premium is not determinable in those annual statement blanks.

**MARKET SHARE & LOSS RATIO**  
**LINE: DENTAL ONLY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
81396	Delta Dental Ins Co	DE	19,410,449	60.89%	60.89%	19,398,450	15,271,762	78.73%
69060	Guaranty Assur Co	LA	6,797,502	21.32%	82.21%	6,878,641	4,998,544	72.67%
85766	United Concordia Ins Co	AZ	4,931,488	15.47%	97.68%	4,931,488	4,047,538	82.08%
95642	Humana Hlth Benefit Plan of LA Inc	LA	474,794	1.49%	99.17%	474,794	274,441	57.80%
61700	Renaissance Life & Hlth Ins Co of Am	IN	174,421	0.55%	99.72%	174,421	91,768	52.61%
81973	Coventry Hlth & Life Ins Co	DE	87,441	0.27%	99.99%	87,441	75,636	86.50%
60250	AmFirst Ins Co	OK	1,993	0.01%	99.73%	1,993	1,867	93.68%
7 COMPANIES		TOTAL	31,878,088	100.00%		31,947,228	24,761,556	77.51%

DATA SOURCE: 2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 6 for all companies writing business in Louisiana.

EXCLUDES: Dental Only premium that may have been written by insurers reporting on the Fraternal, Life, or Property & Casualty Annual Statement Blanks. Such premium is not determinable in those annual statement blanks.

**MARKET SHARE & LOSS RATIO**  
**LINE: FEDERAL EMPLOYEES HEALTH BENEFIT PROGRAM AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
81200	Louisiana Hlth Serv & Ind Co	LA	339,464,639	94.77%	94.77%	319,838,185	297,898,041	93.14%
95173	Coventry Hlth Care of LA Inc	LA	12,992,251	3.63%	98.40%	12,992,251	8,717,618	67.10%
60054	Aetna Life Ins Co	CT	2,692,089	0.75%	99.15%	2,618,912	2,267,700	86.59%
95584	Vantage Hlth Plan Inc	LA	1,561,344	0.44%	99.58%	1,561,344	1,954,523	125.18%
95642	Humana Hlth Benefit Plan of LA Inc	LA	972,790	0.27%	99.85%	972,790	718,167	73.83%
79413	UnitedHealthcare Ins Co	CT	520,119	0.15%	100.00%	538,582	488,970	90.79%
6 COMPANIES		TOTAL	358,203,232	100.00%		338,522,064	312,045,019	92.18%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 15.8 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 24.1 for all companies writing business in Louisiana.  
2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 7 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: TITLE XVIII MEDICARE AS OF DECEMBER 31, 2009**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
95642	Humana Hlth Benefit Plan of LA Inc	LA	1,020,723,002	43.22%	43.22%	1,020,723,002	858,459,150	84.10%
13607	Peoples Hlth Inc	LA	580,760,760	24.59%	67.81%	580,760,760	493,075,856	84.90%
73288	Humana Ins Co	WI	101,500,491	4.30%	72.11%	99,095,057	70,917,483	71.57%
79413	UnitedHealthcare Ins Co	CT	92,533,896	3.92%	76.03%	93,328,474	72,872,275	78.08%
77399	Sterling Life Ins Co	IL	87,812,318	3.72%	79.74%	89,339,846	68,110,016	76.24%
95584	Vantage Hlth Plan Inc	LA	65,820,891	2.79%	82.53%	65,820,891	52,781,773	80.19%
67660	Pennsylvania Life Ins Co	PA	63,964,092	2.71%	85.24%	63,948,186	51,575,107	80.65%
11954	Arcadian Hlth Plan of LA Inc	LA	54,334,029	2.30%	87.54%	54,334,029	41,953,779	77.21%
12575	SilverScript Ins Co	TN	41,826,605	1.77%	89.31%	42,439,852	38,451,456	90.60%
12194	Wellcare of LA Inc	LA	40,131,097	1.70%	91.01%	40,131,097	35,311,456	87.99%
68284	Pyramid Life Ins Co	KS	31,862,571	1.35%	92.36%	32,109,121	25,792,799	80.33%
81200	Louisiana Hlth Serv & Ind Co	LA	25,677,701	1.09%	93.45%	25,683,701	18,543,413	72.20%
62308	Connecticut Gen Life Ins Co	CT	22,501,369	0.95%	94.40%	21,872,631	18,467,902	84.43%
80314	Unicare Life & Hlth Ins Co	IN	22,479,547	0.95%	95.35%	21,446,758	15,901,482	74.14%
60054	Aetna Life Ins Co	CT	19,821,030	0.84%	96.19%	19,828,006	14,934,521	75.32%
63762	Medco Containment Life Ins Co	PA	18,040,357	0.76%	96.96%	18,040,357	15,608,652	86.52%
12902	Healthspring Life & Hlth Ins Co Inc	TX	17,880,385	0.76%	97.71%	17,880,385	15,174,121	84.86%
12577	Universal Hlth Care Ins Co Inc	FL	13,303,505	0.56%	98.28%	13,277,200	10,786,731	81.24%
63444	Accendo Ins Co	UT	12,550,162	0.53%	98.81%	12,592,040	9,040,598	71.80%
81973	Coventry Hlth & Life Ins Co	DE	9,536,342	0.40%	99.21%	9,536,342	7,385,581	77.45%
		TOP 20	2,343,060,150	99.21%		2,342,187,735	1,935,144,151	82.62%
		OTHERS	18,634,785	0.79%		18,597,782	12,495,826	67.19%
34 COMPANIES		TOTAL	2,361,694,935	100.00%		2,360,785,517	1,947,639,977	82.50%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 15.6 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 24.4 for all companies writing business in Louisiana.  
2010 Health Annual Statement Page 29LA (State Page); Line(s) 12, 15 & 18; Column(s) 8 & 10 for all companies writing business in Louisiana.  
2010 Fraternal Annual Statement Page 23LA (State Page); Line(s) 25.5 for all companies writing business in Louisiana.

INCLUDES: Medicare Title XVIII premiums that are exempted from state taxes or other fees by Section 1854(g) of the Medicare Prescription Drug, Improvement and Modernization Act of 2003. This includes but is not limited to premiums written under a Medicare Advantage product, a Medicare PPO product, or a stand-alone Medicare Part D product.

**MARKET SHARE & LOSS RATIO**  
**LINE: CREDIT ACCIDENT & HEALTH AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	FILING TYPE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
62626	Cuna Mut Ins Society	IA	Life	9,684,767	30.10%	30.10%	11,152,110	6,096,338	54.67%
61298	Bankers Life Of LA	LA	Life	5,561,719	17.28%	47.38%	5,958,333	1,541,492	25.87%
60739	American Natl Ins Co	TX	Life	3,615,650	11.24%	58.62%	3,571,877	1,374,792	38.49%
94579	First Assur Life Of Amer	LA	Life	2,741,570	8.52%	67.14%	2,741,570	1,234,845	45.04%
60275	American Bankers Life Assur Co Of FL	FL	Life	2,237,640	6.95%	74.09%	2,364,844	611,057	25.84%
98736	American Federated Life Ins Co	MS	Life	1,787,548	5.56%	79.65%	1,653,346	509,971	30.84%
60518	American Hlth & Life Ins Co	TX	Life	1,031,164	3.20%	82.85%	1,231,713	763,117	61.96%
65951	Merit Life Ins Co	IN	Life	683,538	2.12%	84.97%	738,923	283,774	38.40%
97152	Plateau Ins Co	TN	Life	506,263	1.57%	86.55%	488,585	180,269	36.90%
77976	Gulf Guar Life Ins Co	MS	Life	402,768	1.25%	87.80%	485,319	261,938	53.97%
93777	Household Life Ins Co	MI	Life	354,608	1.10%	88.90%	371,196	198,021	53.35%
74470	Great Central Life Ins Co	LA	Life	339,135	1.05%	89.96%	339,135	32,938	9.71%
61018	Magna Ins Co	MS	Life	255,057	0.79%	90.75%	362,119	253,236	69.93%
75612	Gulf States Life Ins Co Inc	LA	Life	226,679	0.70%	91.45%	286,476	76,294	26.63%
71455	Financial Amer Life Ins Co	KS	Life	221,741	0.69%	92.14%	227,227	77,788	34.23%
61824	Cherokee Natl Life Ins Co	GA	Life	197,679	0.61%	92.76%	352,184	177,202	50.32%
60534	American Heritage Life Ins Co	FL	Life	133,369	0.41%	93.17%	51,795	65,806	127.05%
75094	Life Ins Co Of LA	LA	Life	85,041	0.26%	93.43%	105,212	74,711	71.01%
61751	Central States H & L Co Of Omaha	NE	Life	49,614	0.15%	93.59%	169,608	29,205	17.22%
66281	Monumental Life Ins Co	IA	Life	46,835	0.15%	93.73%	37,683	9,077	24.09%
		TOP 20		30,162,385	93.73%		32,689,255	13,851,871	42.37%
		OTHERS		2,016,202	6.27%		2,568,383	723,812	28.18%
	43 COMPANIES	TOTAL		32,178,587	100.00%		35,257,638	14,575,683	41.34%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 14 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 24.2 for all companies writing business in Louisiana.



**MARKET SHARE & LOSS RATIO**  
**LINE: CREDIT ALL OTHERS AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
62286	Golden Rule Ins Co	IN	7,893,006	46.58%	46.58%	7,567,176	2,840,287	37.53%
64238	Guaranty Income Life Ins Co	LA	2,349,021	13.86%	60.45%	2,349,021	1,758,274	74.85%
60801	American Public Life Ins Co	OK	1,681,652	9.92%	70.37%	1,684,959	883,912	52.46%
69477	Time Ins Co	WI	997,543	5.89%	76.26%	1,009,347	625,647	61.99%
69779	Union Natl Life Ins Co	LA	975,614	5.76%	82.01%	974,587	244,013	25.04%
25178	State Farm Mut Auto Ins Co	IL	666,801	3.94%	85.95%	674,665	255,036	37.80%
97179	American Medical Security Life Ins C	WI	582,344	3.44%	89.39%	583,620	808,469	138.53%
74918	Kilpatrick Life Ins Co	LA	255,833	1.51%	90.90%	-	29,762	#DIV/0!
65080	John Alden Life Ins Co	WI	240,802	1.42%	92.32%	245,670	38,566	15.70%
38970	Markel Ins Co	IL	215,447	1.27%	93.59%	206,678	44,711	21.63%
66583	National Guardian Life Ins Co	WI	150,981	0.89%	94.48%	160,915	57,633	35.82%
68985	Starmount Life Ins Co	LA	123,421	0.73%	95.21%	113,679	33,105	29.12%
11630	Jefferson Ins Co	NY	123,276	0.73%	95.94%	109,147	21,547	19.74%
70319	Washington Natl Ins Co	IN	111,914	0.66%	96.60%	2,117	(2,321)	-109.64%
74900	Brokers Natl Life Assur Co	AR	70,988	0.42%	97.02%	64,930	13,877	21.37%
14427	Louisiana Farm Bureau Mut Ins Co	LA	69,558	0.41%	97.43%	69,561	41,500	59.66%
11558	AssuranceAmerica Ins Co	SC	60,749	0.36%	97.78%	68,860	(202)	-0.29%
71870	Fidelity Security Life Ins Co	MO	51,257	0.30%	98.09%	51,317	2,497	4.87%
61271	Principal Life Ins Co	IA	39,292	0.23%	98.32%	33,575	1,366	4.07%
70211	Reassure Amer Life Ins Co	IN	37,061	0.22%	98.54%	38,655	7,912	20.47%
		TOP 20	16,696,560	98.54%		16,008,479	7,705,591	48.13%
		OTHERS	247,748	1.46%		256,545	(561,958)	-219.05%
81 COMPANIES		TOTAL	16,944,308	100.00%		16,265,024	7,143,633	43.92%

DATA SOURCE: 2010 Property & Casualty Annual Statement Page 19LA (State Page); Line(s) 15.7 for all companies writing business in Louisiana.  
2010 Life Annual Statement Page 24LA (State Page); Line(s) 25.5 for all companies writing business in Louisiana.  
2010 Fraternal Annual Statement Page 23LA (State Page); Line(s) 25.6 for all companies writing business in Louisiana.

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# APPENDIX J

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## MARKET SHARE & LOSS RATIO FOR PROPERTY & CASUALTY

*CAUTION: The information contained on the following pages is unaudited and not a complete financial analysis nor is it an expression of opinion on any insurer. These pages may contain inadvertent errors.*

**MARKET SHARE & LOSS RATIO**  
**LINE: FIRE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
19437	Lexington Ins Co	DE	44,059,082	13.39%	13.39%	45,907,370	3,106,709	6.77%
00000	Louisiana Citizens Prop Ins Corp	LA	35,165,602	10.69%	24.08%	34,456,813	14,580,418	42.32%
33499	Dorinco Reins Co	MI	19,252,944	5.85%	29.93%	19,413,386	-	0.00%
42978	American Security Ins Co	DE	19,167,087	5.83%	35.76%	16,802,708	4,084,438	24.31%
11185	Foremost Ins Co Grand Rapids MI	MI	14,039,158	4.27%	40.03%	14,009,758	7,366,594	52.58%
22837	AGCS Marine Ins Co	IL	13,242,153	4.03%	44.05%	6,635,923	475,537	7.17%
10136	Southern Fidelity Ins Co Inc	FL	10,532,457	3.20%	47.25%	8,950,676	1,338,464	14.95%
23035	Liberty Mut Fire Ins Co	WI	8,600,608	2.61%	49.87%	8,376,919	(3,434,212)	-41.00%
12998	Union Natl Fire Ins Co	LA	7,511,995	2.28%	52.15%	7,512,245	3,632,836	48.36%
24821	Meritplan Ins Co	CA	5,934,307	1.80%	53.95%	5,813,672	714,935	12.30%
41297	Scottsdale Ins Co	OH	5,920,268	1.80%	55.75%	5,408,425	631,418	11.67%
33138	Landmark Amer Ins Co	OK	5,872,773	1.79%	57.54%	6,419,573	1,099,357	17.13%
21482	Factory Mut Ins Co	RI	5,767,165	1.75%	59.29%	6,051,414	14,602,658	241.31%
19445	National Union Fire Ins Co Of Pitts	PA	5,693,115	1.73%	61.02%	3,509,751	1,331,647	37.94%
25674	Travelers Prop Cas Co Of Amer	CT	5,520,744	1.68%	62.70%	5,889,631	(3,304,418)	-56.11%
25445	Ironshore Specialty Ins Co	AZ	5,345,585	1.62%	64.32%	4,851,114	27,045	0.56%
41998	American Southern Home Ins Co	FL	4,499,459	1.37%	65.69%	4,617,391	1,308,851	28.35%
35300	Allianz Global Risks US Ins Co	CA	4,225,326	1.28%	66.98%	4,218,147	(541,884)	-12.85%
21199	Arch Speciaity Ins Co	NE	4,162,703	1.27%	68.24%	3,884,543	(159,731)	-4.11%
23469	American Modern Home Ins Co	OH	4,027,369	1.22%	69.47%	3,825,312	1,681,572	43.96%
		TOP 20	228,539,900	69.47%		216,554,771	48,542,234	22.42%
		OTHERS	100,457,561	30.53%		98,073,203	29,250,628	29.83%
246 COMPANIES		TOTAL	328,997,461	100.00%		314,627,974	77,792,862	24.73%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 1 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: ALLIED LINES AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
00000	Louisiana Citizens Prop Ins Corp	LA	92,150,557	25.04%	25.04%	92,440,387	21,033,388	22.75%
19437	Lexington Ins Co	DE	29,726,713	8.08%	33.12%	31,078,563	10,045,300	32.32%
10172	Westchester Surplus Lines Ins Co	GA	16,610,732	4.51%	37.64%	18,482,462	11,199,152	60.59%
42978	American Security Ins Co	DE	13,595,239	3.69%	41.33%	11,726,220	2,979,709	25.41%
33138	Landmark Amer Ins Co	OK	12,301,560	3.34%	44.67%	13,071,555	(2,174,602)	-16.64%
26620	AXIS Surplus Ins Co	IL	11,303,256	3.07%	47.75%	11,596,790	(6,317,156)	-54.47%
41297	Scottsdale Ins Co	OH	11,274,048	3.06%	50.81%	11,546,713	20,550	0.18%
21482	Factory Mut Ins Co	RI	10,249,614	2.79%	53.59%	10,758,889	4,280,590	39.79%
26247	American Guar & Liab Ins	NY	9,977,927	2.71%	56.31%	10,367,778	(216,910)	-2.09%
21199	Arch Speciaity Ins Co	NE	8,351,359	2.27%	58.58%	8,166,938	(7,165,204)	-87.73%
11185	Foremost Ins Co Grand Rapids MI	MI	8,327,223	2.26%	60.84%	8,182,390	65,720	0.80%
14427	Louisiana Farm Bureau Mut Ins Co	LA	7,345,047	2.00%	62.84%	7,053,771	1,292,539	18.32%
20443	Continental Cas Co	IL	7,145,957	1.94%	64.78%	8,524,305	(7,485,216)	-87.81%
24821	Meritplan Ins Co	CA	5,522,554	1.50%	66.28%	5,397,004	702,191	13.01%
13207	Lighthouse Prop Ins Corp	LA	5,281,114	1.44%	67.71%	4,229,094	442,672	10.47%
39993	Colony Ins Co	VA	5,173,800	1.41%	69.12%	6,428,129	948,626	14.76%
33189	Alterra Excess & Surplus Ins Co	DE	4,912,928	1.34%	70.45%	5,692,294	2,143,522	37.66%
16535	Zurich Amer Ins Co	NY	4,831,334	1.31%	71.77%	4,256,781	(157,405)	-3.70%
22314	RSUI Ind Co	NH	4,800,983	1.30%	73.07%	5,022,517	7,615,990	151.64%
37974	MT Hawley Ins Co	IL	4,794,469	1.30%	74.38%	5,027,592	319,412	6.35%
		TOP 20	273,676,414	74.38%		279,050,172	39,572,868	14.18%
		OTHERS	94,290,741	25.62%		88,954,292	13,422,280	15.09%
232 COMPANIES		TOTAL	367,967,155	100.00%		368,004,464	52,995,148	14.40%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 2.1 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: MULTIPLE PERIL CROP AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
34312	Producers Agriculture Ins Co	TX	28,841,316	37.05%	37.05%	28,079,511	22,244,111	79.22%
20699	Ace Prop & Cas Ins Co	PA	13,213,090	16.97%	54.02%	12,031,238	(10,815,686)	-89.90%
42757	Agri Gen Ins Co	IA	10,765,773	13.83%	67.85%	11,003,458	3,602,452	32.74%
12548	American Agri Business Ins Co	TX	5,541,539	7.12%	74.97%	5,442,522	955,140	17.55%
10783	Cornerstone Natl Ins Co	MO	5,415,944	6.96%	81.92%	5,586,838	2,869,621	51.36%
19429	Insurance Co Of The State Of PA	PA	3,745,768	4.81%	86.73%	3,836,044	2,642,837	68.89%
19720	American Alt Ins Corp	DE	3,068,598	3.94%	90.68%	2,491,576	2,948,768	118.35%
22322	Greenwich Ins Co	DE	2,724,212	3.50%	94.17%	2,724,212	1,776,661	65.22%
21873	Firemans Fund Ins Co	CA	2,618,906	3.36%	97.54%	2,620,053	(39,332)	-1.50%
16691	Great Amer Ins Co	OH	1,385,154	1.78%	99.32%	1,365,518	646,296	47.33%
13412	Austin Mut Ins Co	MN	414,444	0.53%	99.85%	414,444	-	0.00%
25143	State Farm Fire & Cas Co	IL	116,746	0.15%	100.00%	116,746	9,705	8.31%
22136	Great Amer Ins Co of NY	NY	11	0.00%	100.00%	11	172,216	1565600.00%
24112	Westfield Ins Co	OH	(3,565)	0.00%	100.00%	2,327	(1,089,224)	-46808.08%
	14 COMPANIES	TOTAL	77,851,298	100.00%		75,711,968	27,012,789	35.68%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 2.2 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: FEDERAL FLOOD AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
11523	Fidelity Natl Ind Ins Co	TX	70,661,810	24.21%	24.21%	31,856,792	321,473	1.01%
25143	State Farm Fire & Cas Co	IL	58,530,233	20.05%	44.26%	69,059,238	187,858	0.27%
19232	Allstate Ins Co	IL	48,991,599	16.79%	61.05%	48,160,384	(2,330,204)	-4.84%
10111	American Bankers Ins Co Of FL	FL	29,945,759	10.26%	71.31%	29,229,425	1,393,814	4.77%
40924	Louisiana Farm Bureau Cas Ins Co	LA	10,363,335	3.55%	74.86%	10,047,042	1,156,110	11.51%
19070	Standard Fire Ins Co	CT	9,475,250	3.25%	78.11%	9,505,184	1,237,361	13.02%
37478	Hartford Ins Co Of The Midwest	IN	8,541,339	2.93%	81.03%	8,871,082	1,500,100	16.91%
23841	New Hampshire Ins Co	PA	7,313,932	2.51%	83.54%	7,314,189	1,581,136	21.62%
18600	USAA Gen Ind Co	TX	6,996,795	2.40%	85.94%	6,854,035	132,031	1.93%
16578	Fidelity Natl Prop & Cas Ins Co	NY	6,845,776	2.35%	88.28%	43,552,881	3,444,521	7.91%
28401	American Natl Prop & Cas Co	MO	6,531,887	2.24%	90.52%	6,470,414	1,145,169	17.70%
23035	Liberty Mut Fire Ins Co	WI	5,897,089	2.02%	92.54%	5,707,256	(72,599)	-1.27%
39926	Selective Ins Co Of The Southeast	IN	5,474,384	1.88%	94.42%	5,208,010	122,726	2.36%
44369	Imperial Fire & Cas Ins Co	LA	4,837,479	1.66%	96.07%	4,837,479	326,153	6.74%
11059	ASI Lloyds	TX	2,557,388	0.88%	96.95%	2,065,347	208,765	10.11%
13041	Bankers Specialty Ins Co	LA	2,102,301	0.72%	97.67%	1,673,472	(476)	-0.03%
11185	Foremost Ins Co Grand Rapids MI	MI	2,087,575	0.72%	98.39%	1,369,398	192,186	14.03%
14168	Harleysville Mut Ins Co	PA	2,076,874	0.71%	99.10%	2,001,477	565,065	28.23%
30104	Hartford Underwriters Ins Co	CT	1,412,880	0.48%	99.58%	2,324,914	81,985	3.53%
21652	Farmers Ins Exch	CA	530,956	0.18%	99.76%	507,757	15,841	3.12%
		TOP 20	291,174,641	99.76%		296,615,776	11,209,015	3.78%
		OTHERS	688,644	0.24%		1,329,089	430,833	32.42%
	32 COMPANIES	TOTAL	291,863,285	100.00%		297,944,865	11,639,848	3.91%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 2.3 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: FARMOWNERS MULTIPLE PERIL AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25143	State Farm Fire & Cas Co	IL	5,334,953	49.01%	49.01%	5,268,482	2,762,961	52.44%
23388	Shelter Mut Ins Co	MO	1,470,281	13.51%	62.52%	1,465,854	687,282	46.89%
19216	Southern Ins Co	TX	1,046,087	9.61%	72.13%	882,270	1,386,666	157.17%
25682	Travelers Ind Co Of CT	CT	734,740	6.75%	78.88%	721,473	65,999	9.15%
19615	American Reliable Ins Co	AZ	703,305	6.46%	85.34%	640,872	339,732	53.01%
25615	Charter Oak Fire Ins Co	CT	549,483	5.05%	90.39%	541,707	57,006	10.52%
25658	Travelers Ind Co	CT	522,189	4.80%	95.19%	557,063	111,571	20.03%
16691	Great Amer Ins Co	OH	142,297	1.31%	96.49%	140,122	16,498	11.77%
20699	Ace Prop & Cas Ins Co	PA	127,632	1.17%	97.67%	129,706	(164,513)	-126.84%
25666	Travelers Ind Co Of Amer	CT	95,794	0.88%	98.55%	99,483	2,729	2.74%
38970	Markel Ins Co	IL	88,665	0.81%	99.36%	90,737	10,383	11.44%
25151	State Farm Gen Ins Co	IL	43,088	0.40%	99.76%	69,934	70,085	100.22%
10833	Gemini Ins Co	DE	17,137	0.16%	99.91%	24,013	12,001	49.98%
41297	Scottsdale Ins Co	OH	7,946	0.07%	99.99%	6,973	(84)	-1.20%
26832	Great Amer Alliance Ins Co	OH	1,291	0.01%	100.00%	1,291	63	4.88%
39217	QBE Ins Corp	PA	91	0.00%	100.00%	91	6	6.59%
16 COMPANIES		TOTAL	10,884,979	100.00%		10,648,431	5,433,169	51.02%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 3 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: HOMEOWNERS MULTIPLE PERIL AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25143	State Farm Fire & Cas Co	IL	436,377,863	27.94%	27.94%	422,667,370	107,387,821	25.41%
19232	Allstate Ins Co	IL	102,114,774	6.54%	34.48%	101,335,172	24,565,375	24.24%
19240	Allstate Ind Co	IL	92,241,108	5.91%	40.38%	93,401,350	19,169,919	20.52%
14427	Louisiana Farm Bureau Mut Ins Co	LA	90,351,893	5.79%	46.17%	88,951,530	24,237,601	27.25%
00000	Louisiana Citizens Prop Ins Corp	LA	82,629,819	5.29%	51.46%	90,962,990	12,552,973	13.80%
11059	ASI Lloyds	TX	54,989,343	3.52%	54.98%	46,364,712	8,296,831	17.89%
23035	Liberty Mut Fire Ins Co	WI	49,700,054	3.18%	58.16%	50,600,068	11,030,400	21.80%
21652	Farmers Ins Exch	CA	44,038,880	2.82%	60.98%	49,924,450	12,866,745	25.77%
25941	United Serv Automobile Assn	TX	36,429,660	2.33%	63.32%	35,566,303	11,593,458	32.60%
10810	Republic Fire & Cas Ins Co	OK	33,363,207	2.14%	65.45%	34,122,081	5,955,593	17.45%
24740	Safeco Ins Co Of Amer	WA	27,586,048	1.77%	67.22%	25,570,504	7,273,632	28.45%
19070	Standard Fire Ins Co	CT	24,649,607	1.58%	68.80%	26,379,413	5,287,626	20.04%
13041	Bankers Specialty Ins Co	LA	23,617,493	1.51%	70.31%	21,124,930	4,706,437	22.28%
41998	American Southern Home Ins Co	FL	23,139,946	1.48%	71.79%	22,484,049	4,723,886	21.01%
11140	ANPAC LA Ins Co	LA	23,069,708	1.48%	73.27%	23,589,211	6,202,466	26.29%
23388	Shelter Mut Ins Co	MO	22,945,919	1.47%	74.74%	22,750,973	5,102,739	22.43%
25968	USAA Cas Ins Co	TX	18,799,922	1.20%	75.94%	18,388,228	5,155,887	28.04%
12696	America First Ins Co	NH	18,696,423	1.20%	77.14%	18,589,458	9,510,783	51.16%
10182	Geovera Specialty Ins Co	CA	18,688,796	1.20%	78.33%	18,171,731	2,905,210	15.99%
12438	Homewise Ins Co	FL	18,338,839	1.17%	79.51%	12,240,112	2,228,156	18.20%
		TOP 20	1,241,769,302	79.51%		1,223,184,635	290,753,538	23.77%
		OTHERS	320,059,066	20.49%		308,653,693	74,672,653	24.19%
	103 COMPANIES	TOTAL	1,561,828,368	100.00%		1,531,838,328	365,426,191	23.86%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 4 for all companies writing business in Louisiana.



**MARKET SHARE & LOSS RATIO**  
**LINE: COMMERCIAL MULTIPLE PERIL (NON-LIABILITY) AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25143	State Farm Fire & Cas Co	IL	50,865,160	15.65%	15.65%	48,883,889	7,529,656	15.40%
41297	Scottsdale Ins Co	OH	14,421,487	4.44%	20.09%	14,584,956	2,479,099	17.00%
19445	National Union Fire Ins Co Of Pitts	PA	13,394,066	4.12%	24.22%	13,859,475	2,542,773	18.35%
18767	Church Mut Ins Co	WI	13,052,160	4.02%	28.23%	12,092,274	2,409,906	19.93%
11515	QBE Specialty Ins Co	ND	12,648,229	3.89%	32.12%	11,515,719	1,392,986	12.10%
22667	Ace Amer Ins Co	PA	12,160,323	3.74%	35.87%	16,332,752	22,032,517	134.90%
26387	Steadfast Ins Co	DE	11,664,142	3.59%	39.46%	10,460,290	943,783	9.02%
12157	Companion Prop & Cas Ins Co	SC	8,963,344	2.76%	42.22%	8,377,084	102,821	1.23%
14559	Guideone Specialty Mut Ins Co	IA	8,819,373	2.71%	44.93%	8,611,603	3,823,037	44.39%
19356	Maryland Cas Co	MD	8,565,858	2.64%	47.57%	7,780,752	760,193	9.77%
39993	Colony Ins Co	VA	8,190,529	2.52%	50.09%	10,087,990	1,996,108	19.79%
10786	Princeton Excess & Surplus Lines Ins	DE	7,402,707	2.28%	52.37%	6,258,989	300,718	4.80%
20427	American Cas Co Of Reading PA	PA	6,189,954	1.91%	54.27%	6,459,047	(295,365)	-4.57%
18333	Peerless Ind Ins Co	IL	6,138,124	1.89%	56.16%	5,401,783	1,300,751	24.08%
15032	Guideone Mut Ins Co	IA	6,087,358	1.87%	58.03%	5,643,804	970,353	17.19%
23043	Liberty Mut Ins Co	MA	5,890,997	1.81%	59.85%	5,181,728	(323,634)	-6.25%
25674	Travelers Prop Cas Co Of Amer	CT	5,495,792	1.69%	61.54%	5,304,638	3,503,919	66.05%
25682	Travelers Ind Co Of CT	CT	5,458,152	1.68%	63.22%	5,159,675	225,355	4.37%
33162	Bankers Ins Co	FL	4,645,686	1.43%	64.65%	4,252,490	297,344	6.99%
10809	Southern Underwriters Ins Co	OK	4,520,698	1.39%	66.04%	4,160,205	1,042,533	25.06%
		TOP 20	214,574,139	66.04%		210,409,143	53,034,853	25.21%
		OTHERS	110,350,873	33.96%		120,455,141	27,551,936	22.87%
	210 COMPANIES	TOTAL	324,925,012	100.00%		330,864,284	80,586,789	24.36%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 5.1 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: COMMERCIAL MULTIPLE PERIL (LIABILITY) AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25143	State Farm Fire & Cas Co	IL	12,086,771	9.51%	9.51%	11,362,555	10,029,475	88.27%
41297	Scottsdale Ins Co	OH	8,441,157	6.64%	16.16%	8,558,416	1,964,552	22.95%
18333	Peerless Ind Ins Co	IL	4,464,534	3.51%	19.67%	3,998,033	1,458,307	36.48%
39993	Colony Ins Co	VA	4,002,405	3.15%	22.82%	5,099,546	(1,816,171)	-35.61%
25682	Travelers Ind Co Of CT	CT	3,832,650	3.02%	25.84%	3,942,638	1,247,645	31.64%
18767	Church Mut Ins Co	WI	3,759,632	2.96%	28.80%	3,743,072	434,188	11.60%
25674	Travelers Prop Cas Co Of Amer	CT	3,141,327	2.47%	31.27%	3,235,188	(622,489)	-19.24%
19720	American Alt Ins Corp	DE	2,922,144	2.30%	33.57%	2,892,206	2,192,737	75.82%
19232	Allstate Ins Co	IL	2,874,425	2.26%	35.83%	3,018,076	1,251,668	41.47%
12157	Companion Prop & Cas Ins Co	SC	2,683,195	2.11%	37.95%	2,325,086	1,525,289	65.60%
20427	American Cas Co Of Reading PA	PA	2,624,251	2.07%	40.01%	2,745,136	224,822	8.19%
11150	Arch Ins Co	MO	2,607,394	2.05%	42.06%	2,464,549	771,210	31.29%
10809	Southern Underwriters Ins Co	OK	2,427,742	1.91%	43.97%	2,333,090	642,177	27.52%
23809	Granite State Ins Co	PA	2,277,516	1.79%	45.77%	2,366,053	(145,098)	-6.13%
10786	Princeton Excess & Surplus Lines Ins	DE	1,944,408	1.53%	47.30%	1,937,901	2,618,993	135.15%
20478	National Fire Ins Co Of Hartford	IL	1,853,622	1.46%	48.76%	1,946,396	45,829	2.35%
20508	Valley Forge Ins Co	PA	1,819,345	1.43%	50.19%	2,154,732	(308,321)	-14.31%
24171	Netherlands Ins Co The	NH	1,776,713	1.40%	51.59%	1,781,889	767,228	43.06%
20443	Continental Cas Co	IL	1,764,022	1.39%	52.98%	1,797,430	623,615	34.69%
20281	Federal Ins Co	IN	1,757,188	1.38%	54.36%	1,990,523	1,482,711	74.49%
		TOP 20	69,060,441	54.36%		69,692,515	24,388,367	34.99%
		OTHERS	57,986,464	45.64%		58,858,915	20,129,278	34.20%
	194 COMPANIES	TOTAL	127,046,905	100.00%		128,551,430	44,517,645	34.63%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 5.2 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: MORTGAGE GUARANTY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
29858	Mortgage Guar Ins Corp	WI	17,029,888	23.61%	23.61%	17,368,324	11,819,543	68.05%
27251	PMI Mortgage Ins Co	AZ	14,165,671	19.64%	43.24%	14,021,741	6,420,654	45.79%
33790	Radian Guar Inc	PA	11,610,924	16.09%	59.34%	11,911,384	8,477,509	71.17%
38458	Genworth Mortgage Ins Corp	NC	11,242,039	15.58%	74.92%	11,234,083	11,168,789	99.42%
15873	United Guar Residential Ins Co	NC	10,643,315	14.75%	89.67%	10,656,726	3,897,246	36.57%
28452	Republic Mortgage Ins Co	NC	6,206,073	8.60%	98.28%	6,016,695	3,167,338	52.64%
40266	CMG Mortgage Ins Co	WI	826,199	1.15%	99.42%	847,587	339,421	40.05%
24350	Triad Guar Ins Corp	IL	277,625	0.38%	99.81%	292,800	42,713	14.59%
29823	Genworth Residential Mortgage Ins Co	NC	71,064	0.10%	99.91%	129,305	50,453	39.02%
26999	United Guar Mortgage Ind Co	NC	64,488	0.09%	100.00%	65,119	(44,200)	-67.88%
18740	MGIC Ind Corp	WI	1,922	0.00%	100.00%	2,867	(18,421)	-642.52%
18759	Genworth Residential Mortgage Assur	NC	1,055	0.00%	100.00%	1,280	3,978	310.78%
13634	Essent Guar Inc	PA	626	0.00%	100.00%	626	-	0.00%
	13 COMPANIES	TOTAL	72,140,889	100.00%		72,548,537	45,325,023	62.48%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 6 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: OCEAN MARINE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
42374	Houston Cas Co	TX	44,298,105	17.67%	17.67%	43,429,325	2,781,245	6.40%
12831	State Natl Ins Co Inc	TX	19,067,790	7.61%	25.28%	15,879,234	17,056,879	107.42%
38318	Starr Ind & Liab Co	TX	16,188,362	6.46%	31.74%	12,599,174	4,222,729	33.52%
19445	National Union Fire Ins Co Of Pitts	PA	12,801,587	5.11%	36.85%	9,353,740	(4,529,697)	-48.43%
35289	Continental Ins Co	PA	12,704,068	5.07%	41.91%	16,000,913	5,616,514	35.10%
24767	St Paul Fire & Marine Ins Co	CT	10,705,041	4.27%	46.18%	9,606,663	4,524,512	47.10%
23043	Liberty Mut Ins Co	MA	10,082,290	4.02%	50.21%	9,838,630	10,330,378	105.00%
38369	Northern Assur Co Of Amer	MA	9,937,490	3.96%	54.17%	9,905,855	815,168	8.23%
21970	OneBeacon Ins Co	PA	9,344,897	3.73%	57.90%	9,384,566	3,864,437	41.18%
16608	New York Marine & Gen Ins Co	NY	8,947,430	3.57%	61.47%	9,925,276	116,779	1.18%
22136	Great Amer Ins Co of NY	NY	8,930,539	3.56%	65.03%	9,061,830	1,938,715	21.39%
37273	Axis Ins Co	IL	8,913,962	3.56%	68.59%	8,496,323	6,779,639	79.79%
28932	Markel Amer Ins Co	VA	8,896,986	3.55%	72.14%	8,157,667	(720,360)	-8.83%
22837	AGCS Marine Ins Co	IL	8,505,988	3.39%	75.53%	5,159,464	14,713,496	285.17%
37885	XL Specialty Ins Co	DE	7,236,225	2.89%	78.42%	7,227,658	9,599,608	132.82%
11991	National Cas Co	WI	5,939,250	2.37%	80.79%	5,123,924	2,739,448	53.46%
43575	Indemnity Ins Co Of North Amer	PA	5,369,837	2.14%	82.93%	6,274,944	10,760,032	171.48%
19518	Catlin Ins Co	TX	4,988,843	1.99%	84.92%	4,639,347	3,042,153	65.57%
20281	Federal Ins Co	IN	4,876,410	1.95%	86.87%	5,249,796	1,985,762	37.83%
16535	Zurich Amer Ins Co	NY	4,234,098	1.69%	88.55%	4,425,430	2,641,013	59.68%
		TOP 20	221,969,198	88.55%		209,739,759	98,278,450	46.86%
		OTHERS	28,688,781	11.45%		36,707,871	5,364,628	14.61%
	81 COMPANIES	TOTAL	250,657,979	100.00%		246,447,630	103,643,078	42.05%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 8 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: INLAND MARINE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
20443	Continental Cas Co	IL	45,446,755	15.91%	15.91%	44,580,541	23,445,184	52.59%
23043	Liberty Mut Ins Co	MA	19,249,187	6.74%	22.66%	19,405,726	11,117,208	57.29%
25143	State Farm Fire & Cas Co	IL	19,233,012	6.74%	29.39%	19,119,390	6,254,364	32.71%
22837	AGCS Marine Ins Co	IL	16,243,104	5.69%	35.08%	9,322,336	1,278,565	13.72%
10051	Lyndon Southern Ins Co	DE	13,106,447	4.59%	39.67%	13,494,421	452,034	3.35%
19305	Assurance Co Of Amer	NY	11,351,471	3.98%	43.64%	11,519,197	2,349,671	20.40%
21482	Factory Mut Ins Co	RI	9,139,951	3.20%	46.84%	10,323,793	(568,868)	-5.51%
25674	Travelers Prop Cas Co Of Amer	CT	7,324,721	2.57%	49.41%	7,390,923	2,181,099	29.51%
14427	Louisiana Farm Bureau Mut Ins Co	LA	7,141,352	2.50%	51.91%	7,078,973	2,887,101	40.78%
10111	American Bankers Ins Co Of FL	FL	6,921,567	2.42%	54.33%	6,941,074	1,743,567	25.12%
30481	St Paul Surplus Lines Ins Co	DE	6,833,319	2.39%	56.73%	6,707,009	763,784	11.39%
10050	Progressive Security Ins Co	LA	6,299,394	2.21%	58.93%	6,032,335	2,641,440	43.79%
10172	Westchester Surplus Lines Ins Co	GA	5,992,167	2.10%	61.03%	5,499,040	(545,579)	-9.92%
16535	Zurich Amer Ins Co	NY	5,058,584	1.77%	62.80%	7,607,794	(6,951,068)	-91.37%
22667	Ace Amer Ins Co	PA	4,973,377	1.74%	64.54%	4,005,186	877,238	21.90%
19615	American Reliable Ins Co	AZ	4,879,124	1.71%	66.25%	5,007,245	404,496	8.08%
24147	Old Republic Ins Co	PA	3,939,864	1.38%	67.63%	3,939,864	1,414,682	35.91%
43621	Great Central Fire Ins Co	LA	3,802,099	1.33%	68.96%	3,784,511	951,962	25.15%
19437	Lexington Ins Co	DE	3,582,289	1.25%	70.22%	4,419,739	(987,167)	-22.34%
12696	America First Ins Co	NH	3,545,882	1.24%	71.46%	3,407,763	572,436	16.80%
	TOP 20		204,063,666	71.46%		199,586,860	50,282,149	25.19%
	OTHERS		81,495,972	28.54%		89,759,852	31,265,097	34.83%
	313 COMPANIES	TOTAL	285,559,638	100.00%		289,346,712	81,547,246	28.18%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 9 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: FINANCIAL GUARANTY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
18287	Assured Guar Municipal Corp	NY	5,797,826	69.59%	69.59%	1,727,313	-	0.00%
30180	Assured Guar Corp	MD	852,337	10.23%	79.82%	1,086,071	-	0.00%
18708	Ambac Assur Corp	WI	737,562	8.85%	88.67%	6,449,453	-	0.00%
12041	MBIA Ins Corp	NY	600,817	7.21%	95.89%	2,449,241	-	0.00%
12815	Financial Guar Ins Co	NY	325,278	3.90%	99.79%	3,070,979	-	0.00%
22896	Aca Fin Guar Corp	MD	17,521	0.21%	100.00%	127,074	2,246,252	1767.67%
	6 COMPANIES	TOTAL	8,331,341	100.00%		15,529,296	2,246,251	14.46%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 10 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: MEDICAL MALPRACTICE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
43656	Louisiana Med Mut Ins Co	LA	51,512,444	50.19%	50.19%	50,158,774	4,201,814	8.38%
35904	Health Care Ind Inc	CO	9,606,398	9.36%	59.55%	9,606,398	(7,334,612)	-76.35%
19437	Lexington Ins Co	DE	5,153,009	5.02%	64.58%	6,279,637	327,035	5.21%
31127	Columbia Cas Co	IL	4,523,871	4.41%	68.98%	4,600,032	803,057	17.46%
20427	American Cas Co Of Reading PA	PA	3,370,900	3.28%	72.27%	3,323,302	3,048,927	91.74%
11843	Medical Protective Co	IN	3,070,358	2.99%	75.26%	3,098,439	(865,270)	-27.93%
24856	Admiral Ins Co	DE	2,079,281	2.03%	77.29%	2,109,306	1,214,793	57.59%
20443	Continental Cas Co	IL	2,050,069	2.00%	79.28%	1,879,574	(2,484,844)	-132.20%
35378	Evanston Ins Co	IL	1,787,204	1.74%	81.03%	1,738,655	62,254	3.58%
36234	Preferred Professional Ins Co	NE	1,773,688	1.73%	82.75%	1,666,859	495,165	29.71%
25433	American Safety Ind Co	OK	1,313,379	1.28%	84.03%	1,561,940	(3,470,538)	-222.19%
22829	Interstate Fire & Cas Co	IL	1,248,807	1.22%	85.25%	1,422,768	232,526	16.34%
21199	Arch Speciaity Ins Co	NE	1,083,515	1.06%	86.31%	940,553	2,287,336	243.19%
33138	Landmark Amer Ins Co	OK	967,174	0.94%	87.25%	1,298,915	461,788	35.55%
44105	Ophthalmic Mut Ins Co RRG	VT	805,717	0.79%	88.03%	822,715	418,060	50.81%
26387	Steadfast Ins Co	DE	801,016	0.78%	88.81%	878,774	(4,045,522)	-460.36%
34452	Homeland Ins Co of NY	NY	788,637	0.77%	89.58%	852,473	210,611	24.71%
20079	National Fire & Marine Ins Co	NE	705,528	0.69%	90.27%	540,338	168,009	31.09%
13196	Western World Ins Co	NH	661,915	0.64%	90.92%	685,715	422,701	61.64%
11832	Health Care Industry Liab Recip Ins	DC	659,421	0.64%	91.56%	282,363	148,241	52.50%
		TOP 20	93,962,331	91.56%		93,747,530	(3,698,469)	-3.95%
		OTHERS	8,664,106	8.44%		8,655,551	(2,769,344)	-32.00%
	73 COMPANIES	TOTAL	102,626,437	100.00%		102,403,081	(6,467,813)	-6.32%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 11 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: EARTHQUAKE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
19437	Lexington Ins Co	DE	3,392,597	34.46%	34.46%	3,536,399	52,905	1.50%
19445	National Union Fire Ins Co Of Pitts	PA	1,148,758	11.67%	46.13%	1,050,293	-	0.00%
25674	Travelers Prop Cas Co Of Amer	CT	689,226	7.00%	53.14%	599,218	11,327	1.89%
33189	Alterra Excess & Surplus Ins Co	DE	567,987	5.77%	58.91%	501,032	192,107	38.34%
25151	State Farm Gen Ins Co	IL	409,257	4.16%	63.06%	405,108	(109)	-0.03%
23035	Liberty Mut Fire Ins Co	WI	373,394	3.79%	66.86%	369,300	-	0.00%
25445	Ironshore Specialty Ins Co	AZ	316,115	3.21%	70.07%	223,106	16,858	7.56%
35300	Allianz Global Risks US Ins Co	CA	308,829	3.14%	73.21%	306,536	(1,227)	-0.40%
25143	State Farm Fire & Cas Co	IL	260,283	2.64%	75.85%	247,684	-	0.00%
21199	Arch Speciaity Ins Co	NE	188,551	1.92%	77.77%	200,111	-	0.00%
26247	American Guar & Liab Ins	NY	171,743	1.74%	79.51%	142,588	4,508	3.16%
44776	Torus Specialty Ins Co	DE	171,216	1.74%	81.25%	122,392	9,811	8.02%
26743	Maxum Ind Co	DE	154,338	1.57%	82.82%	113,572	-	0.00%
10172	Westchester Surplus Lines Ins Co	GA	147,582	1.50%	84.32%	172,935	-	0.00%
24554	XL Ins Amer Inc	DE	137,545	1.40%	85.71%	92,671	7,365	7.95%
25658	Travelers Ind Co	CT	123,704	1.26%	86.97%	150,660	2,741	1.82%
19489	Allied World Assur Co US Inc	DE	104,315	1.06%	88.03%	77,564	9,213	11.88%
26620	AXIS Surplus Ins Co	IL	102,698	1.04%	89.07%	65,840	(13,615)	-20.68%
20443	Continental Cas Co	IL	96,923	0.98%	90.06%	71,349	4,624	6.48%
11126	Sompo Japan Ins Co of Amer	NY	89,360	0.91%	90.97%	84,924	-	0.00%
		TOP 20	8,954,421	90.97%		8,533,282	296,508	3.47%
		OTHERS	889,265	9.03%		861,153	(3,137)	-0.36%
	113 COMPANIES	TOTAL	9,843,686	100.00%		9,394,435	293,371	3.12%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 12 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: WORKERS' COMPENSATION AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
22350	Louisiana Workers Comp Corp	LA	152,321,292	21.74%	21.74%	156,031,307	88,365,893	56.63%
12472	LUBA Cas Ins Co	LA	69,484,680	9.92%	31.66%	68,312,975	39,629,799	58.01%
10335	Bridgefield Cas Ins Co	FL	48,491,718	6.92%	38.58%	48,491,718	51,205,260	105.60%
16535	Zurich Amer Ins Co	NY	29,795,458	4.25%	42.83%	26,314,123	12,977,342	49.32%
15563	SeaBright Ins Co	IL	27,368,208	3.91%	46.74%	25,384,370	17,453,658	68.76%
31895	American Interstate Ins Co	LA	25,220,185	3.60%	50.34%	25,260,146	12,889,942	51.03%
23841	New Hampshire Ins Co	PA	20,129,294	2.87%	53.21%	19,312,763	21,274,706	110.16%
22667	Ace Amer Ins Co	PA	19,253,896	2.75%	55.96%	18,111,486	7,580,483	41.85%
10718	Retailers Cas Ins Co	LA	17,744,247	2.53%	58.49%	17,842,723	11,432,017	64.07%
42404	Liberty Ins Corp	IL	15,996,776	2.28%	60.78%	17,605,786	4,073,369	23.14%
11042	Stonetrust Commercial Ins Co	LA	15,154,129	2.16%	62.94%	16,908,161	(79,270)	-0.47%
40142	American Zurich Ins Co	IL	14,707,399	2.10%	65.04%	14,405,039	11,298,978	78.44%
10708	Lemic Ins Co	LA	13,360,781	1.91%	66.95%	13,615,805	10,238,211	75.19%
19445	National Union Fire Ins Co Of Pitts	PA	12,164,753	1.74%	68.68%	13,599,444	17,298,781	127.20%
19429	Insurance Co Of The State Of PA	PA	12,008,699	1.71%	70.40%	12,854,000	15,834,447	123.19%
23817	Illinois Natl Ins Co	IL	11,041,766	1.58%	71.97%	10,984,249	14,318,134	130.35%
23043	Liberty Mut Ins Co	MA	10,345,699	1.48%	73.45%	10,797,585	8,799,385	81.49%
19410	Commerce & Industry Ins Co	NY	10,037,563	1.43%	74.88%	9,239,048	22,219,757	240.50%
23035	Liberty Mut Fire Ins Co	WI	8,932,031	1.27%	76.16%	8,434,088	5,320,986	63.09%
25143	State Farm Fire & Cas Co	IL	7,470,785	1.07%	77.22%	7,802,153	8,575,562	109.91%
		TOP 20	541,029,359	77.22%		541,306,969	380,707,440	70.33%
		OTHERS	159,574,045	22.78%		158,304,054	128,825,740	81.38%
	224 COMPANIES	TOTAL	700,603,404	100.00%		699,611,023	509,533,180	72.83%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 16 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: OTHER LIABILITY – OCCURRENCE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
22667	Ace Amer Ins Co	PA	26,070,395	5.06%	5.06%	27,516,871	10,260,611	37.29%
19437	Lexington Ins Co	DE	20,517,072	3.98%	9.05%	26,940,017	29,386,151	109.08%
41297	Scottsdale Ins Co	OH	18,871,969	3.67%	12.71%	19,915,709	6,816,157	34.23%
25143	State Farm Fire & Cas Co	IL	17,661,117	3.43%	16.14%	16,692,002	11,717,117	70.20%
16535	Zurich Amer Ins Co	NY	15,996,324	3.11%	19.25%	15,953,314	4,777,253	29.95%
24767	St Paul Fire & Marine Ins Co	CT	14,792,316	2.87%	22.12%	18,198,961	14,123,708	77.61%
19445	National Union Fire Ins Co Of Pitts	PA	13,249,491	2.57%	24.70%	13,208,644	312,025,469	2362.28%
25674	Travelers Prop Cas Co Of Amer	CT	12,264,754	2.38%	27.08%	12,240,816	4,464,983	36.48%
26387	Steadfast Ins Co	DE	9,854,132	1.91%	28.99%	9,449,568	456,087	4.83%
26883	Chartis Specialty Ins Co	IL	9,650,455	1.87%	30.87%	10,613,997	16,340,194	153.95%
39993	Colony Ins Co	VA	9,596,148	1.86%	32.73%	10,655,552	4,835,528	45.38%
11177	First Fin Ins Co	IL	9,370,152	1.82%	34.55%	10,018,884	3,184,480	31.78%
30481	St Paul Surplus Lines Ins Co	DE	9,031,651	1.75%	36.30%	9,527,731	4,818,319	50.57%
11515	QBE Specialty Ins Co	ND	8,948,572	1.74%	38.04%	11,850,931	5,873,399	49.56%
25658	Travelers Ind Co	CT	8,261,068	1.60%	39.65%	5,086,067	3,543,111	69.66%
10657	First Mercury Ins Co	IL	7,125,152	1.38%	41.03%	6,578,212	3,427,430	52.10%
10833	Gemini Ins Co	DE	5,423,688	1.05%	42.08%	5,205,548	1,830,191	35.16%
21415	Employers Mut Cas Co	IA	5,345,716	1.04%	43.12%	5,172,426	2,267,798	43.84%
25445	Ironshore Specialty Ins Co	AZ	5,211,824	1.01%	44.13%	4,737,962	4,531,290	95.64%
40924	Louisiana Farm Bureau Cas Ins Co	LA	5,102,714	0.99%	45.13%	5,133,633	3,197,373	62.28%
		TOP 20	232,344,710	45.13%		244,696,845	447,876,649	183.03%
		OTHERS	282,541,435	54.87%		274,636,983	180,801,851	65.83%
	387 COMPANIES	TOTAL	514,886,145	100.00%		519,333,828	628,678,500	121.05%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 17.1 for all companies writing business in Louisiana.



**MARKET SHARE & LOSS RATIO**  
**LINE: OTHER LIABILITY - CLAIMS MADE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
20443	Continental Cas Co	IL	27,571,334	15.71%	15.71%	27,214,148	10,513,761	38.63%
31194	Travelers Cas & Surety Co Of Amer	CT	9,589,034	5.46%	21.17%	8,910,008	2,002,927	22.48%
26883	Chartis Specialty Ins Co	IL	9,588,496	5.46%	26.64%	12,783,397	(2,103,809)	-16.46%
19437	Lexington Ins Co	DE	9,535,616	5.43%	32.07%	8,650,273	4,101,798	47.42%
19445	National Union Fire Ins Co Of Pitts	PA	9,281,941	5.29%	37.36%	9,896,470	15,041,458	151.99%
37885	XL Specialty Ins Co	DE	7,295,721	4.16%	41.52%	7,541,618	(2,994,578)	-39.71%
20281	Federal Ins Co	IN	7,215,722	4.11%	45.63%	6,953,724	866,409	12.46%
39845	Westport Ins Corp	MO	7,009,925	3.99%	49.62%	6,986,030	1,619,078	23.18%
42374	Houston Cas Co	TX	4,608,450	2.63%	52.25%	5,372,493	(7,415,501)	-138.03%
31127	Columbia Cas Co	IL	4,429,583	2.52%	54.77%	5,000,403	(2,314,993)	-46.30%
16535	Zurich Amer Ins Co	NY	4,064,832	2.32%	57.09%	3,666,344	(719,919)	-19.64%
10639	Attorneys Liab Assur Society Inc RRG	VT	3,786,859	2.16%	59.25%	3,786,859	(260,544)	-6.88%
35378	Evanston Ins Co	IL	3,115,891	1.78%	61.02%	3,506,952	156,074	4.45%
27960	Illinois Union Ins Co	IL	2,913,113	1.66%	62.68%	2,325,101	499,389	21.48%
22667	Ace Amer Ins Co	PA	2,713,959	1.55%	64.23%	2,312,835	459,474	19.87%
24791	St Paul Mercury Ins Co	CT	2,666,261	1.52%	65.75%	3,015,768	392,743	13.02%
26387	Steadfast Ins Co	DE	2,273,775	1.30%	67.05%	2,531,671	1,798,027	71.02%
36940	Indian Harbor Ins Co	ND	2,259,392	1.29%	68.33%	2,311,915	3,049,712	131.91%
26620	AXIS Surplus Ins Co	IL	1,854,090	1.06%	69.39%	2,056,963	280,625	13.64%
22314	RSUI Ind Co	NH	1,759,461	1.00%	70.39%	1,904,673	468,160	24.58%
		TOP 20	123,533,455	70.39%		126,727,645	25,440,291	20.07%
		OTHERS	51,959,813	29.61%		52,557,074	11,941,398	22.72%
	202 COMPANIES	TOTAL	175,493,268	100.00%		179,284,719	37,381,689	20.85%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 17.2 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: EXCESS WORKERS' COMPENSATION AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
36307	Gray Ins Co	LA	21,397,872	58.39%	58.39%	21,415,548	(12,339,929)	-57.62%
15105	Safety Natl Cas Corp	MO	7,827,354	21.36%	79.75%	7,734,784	4,865,359	62.90%
16608	New York Marine & Gen Ins Co	NY	2,745,374	7.49%	87.24%	2,650,643	574,777	21.68%
22667	Ace Amer Ins Co	PA	1,447,124	3.95%	91.19%	1,772,785	66,037	3.73%
19445	National Union Fire Ins Co Of Pitts	PA	1,038,384	2.83%	94.02%	826,722	(467,509)	-56.55%
42404	Liberty Ins Corp	IL	597,606	1.63%	95.65%	589,253	140,951	23.92%
25674	Travelers Prop Cas Co Of Amer	CT	387,249	1.06%	96.71%	353,389	(370,073)	-104.72%
22179	Republic Ind Co Of Amer	CA	304,554	0.83%	97.54%	471,979	123,076	26.08%
25887	United States Fidelity & Guar Co	CT	296,435	0.81%	98.35%	301,287	151,166	50.17%
18023	Star Ins Co	MI	258,568	0.71%	99.06%	84,718	34,885	41.18%
16535	Zurich Amer Ins Co	NY	213,606	0.58%	99.64%	204,862	(14,384)	-7.02%
24147	Old Republic Ins Co	PA	128,539	0.35%	99.99%	120,212	21,280	17.70%
24988	Sentry Ins A Mut Co	WI	39,003	0.11%	100.10%	40,780	(41,215)	-101.07%
33600	LM Ins Corp	IL	14,490	0.04%	100.14%	14,580	9,094	62.37%
11150	Arch Ins Co	MO	1,995	0.01%	100.14%	2,154	1,456	67.60%
42552	Nova Cas Co	NY	1,817	0.00%	100.15%	1,817	(21,091)	-1160.76%
38660	MIC Gen Ins Corp	MI	-	0.00%	100.15%	-	-	-
42447	National Gen Assur Co	MO	-	0.00%	100.15%	-	-	-
18 COMPANIES		TOTAL	36,646,131	100.00%		36,576,762	(14,604,074)	-39.93%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 17.3 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: PRODUCTS LIABILITY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
39993	Colony Ins Co	VA	1,599,153	5.04%	5.04%	1,653,624	334,454	20.23%
25445	Ironshore Specialty Ins Co	AZ	1,553,355	4.89%	9.93%	930,961	476,140	51.14%
25674	Travelers Prop Cas Co Of Amer	CT	1,510,758	4.76%	14.69%	1,480,538	(417,426)	-28.19%
16535	Zurich Amer Ins Co	NY	1,363,802	4.30%	18.98%	844,090	(2,508,795)	-297.22%
19496	United Fire & Ind Co	TX	1,352,699	4.26%	23.24%	801,754	1,863,617	232.44%
24767	St Paul Fire & Marine Ins Co	CT	1,346,549	4.24%	27.48%	1,665,610	(423,577)	-25.43%
23035	Liberty Mut Fire Ins Co	WI	1,117,970	3.52%	31.01%	1,125,780	3,412,588	303.13%
44520	Crum & Forster Specialty Ins Co	AZ	1,085,599	3.42%	34.42%	1,085,840	147,400	13.57%
33138	Landmark Amer Ins Co	OK	1,079,268	3.40%	37.82%	1,174,529	(6,670,238)	-567.91%
41394	Benchmark Ins Co	KS	991,020	3.12%	40.95%	545,794	1,221,965	223.89%
10657	First Mercury Ins Co	IL	906,959	2.86%	43.80%	915,750	383,649	41.89%
25623	Phoenix Ins Co	CT	797,492	2.51%	46.31%	775,893	635,572	81.91%
13604	Starr Surplus Lines Ins Co	IL	754,344	2.38%	48.69%	474,650	228,073	48.05%
17370	Nautilus Ins Co	AZ	735,612	2.32%	51.01%	730,200	267,891	36.69%
26387	Steadfast Ins Co	DE	720,474	2.27%	53.28%	777,275	587,960	75.64%
24856	Admiral Ins Co	DE	700,599	2.21%	55.48%	961,704	102,080	10.61%
13935	Federated Mut Ins Co	MN	667,275	2.10%	57.58%	685,778	1,434,655	209.20%
23043	Liberty Mut Ins Co	MA	646,350	2.04%	59.62%	865,542	(456,081)	-52.69%
37532	Great Amer E&S Ins Co	DE	603,889	1.90%	61.52%	552,864	198,401	35.89%
34118	Colony Natl Ins Co	VA	577,062	1.82%	63.34%	737,547	278,692	37.79%
		TOP 20	20,110,229	63.34%		18,785,723	1,097,020	5.84%
		OTHERS	11,639,760	36.66%		13,273,269	6,395,423	48.18%
	174 COMPANIES	TOTAL	31,749,989	100.00%		32,058,992	7,492,443	23.37%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 18 for all companies writing business in Louisiana.

## MARKET SHARE & LOSS RATIO

### LINE: PRIVATE PASSENGER AUTO LIABILITY & NO-FAULT AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25178	State Farm Mut Auto Ins Co	IL	585,707,843	29.31%	29.31%	574,925,090	374,428,873	65.13%
10050	Progressive Security Ins Co	LA	201,327,571	10.08%	39.39%	193,739,340	119,167,190	61.51%
19232	Allstate Ins Co	IL	109,824,331	5.50%	44.89%	110,819,694	52,407,253	47.29%
10295	USAgencies Cas Ins Co Inc	LA	104,545,284	5.23%	50.12%	102,181,236	79,110,337	77.42%
17230	Allstate Prop & Cas Ins Co	IL	101,932,540	5.10%	55.22%	99,940,858	53,033,764	53.07%
40924	Louisiana Farm Bureau Cas Ins Co	LA	92,053,904	4.61%	59.83%	91,166,330	68,169,954	74.78%
44695	Progressive Paloverde Ins Co	IN	61,961,033	3.10%	62.93%	59,278,251	29,872,812	50.39%
35882	Geico Gen Ins Co	MD	57,135,902	2.86%	65.79%	56,111,334	40,621,294	72.39%
25143	State Farm Fire & Cas Co	IL	53,857,119	2.70%	68.49%	53,844,816	34,181,664	63.48%
23035	Liberty Mut Fire Ins Co	WI	45,756,065	2.29%	70.78%	44,347,105	24,780,193	55.88%
25941	United Serv Automobile Assn	TX	37,089,183	1.86%	72.63%	36,933,227	22,232,332	60.20%
10248	Safeway Ins Co Of LA	LA	34,589,842	1.73%	74.36%	35,207,140	18,570,245	52.75%
22063	Government Employees Ins Co	MD	32,453,043	1.62%	75.99%	32,255,780	24,013,523	74.45%
22055	Geico Ind Co	MD	29,680,841	1.49%	77.47%	27,889,522	17,618,625	63.17%
24732	General Ins Co Of Amer	WA	27,269,161	1.36%	78.84%	23,624,392	10,871,847	46.02%
25968	USAA Cas Ins Co	TX	24,278,277	1.22%	80.05%	24,094,392	17,856,952	74.11%
23388	Shelter Mut Ins Co	MO	22,628,295	1.13%	81.18%	21,855,430	17,035,565	77.95%
11140	ANPAC LA Ins Co	LA	21,489,637	1.08%	82.26%	21,068,588	14,148,305	67.15%
15512	Automobile Club Interins Exch	MO	20,891,389	1.05%	83.31%	20,346,611	17,720,852	87.09%
14630	Direct Gen Ins Co of LA	LA	19,292,193	0.97%	84.27%	19,576,599	14,778,866	75.49%
		TOP 20	1,683,763,453	84.27%		1,649,205,735	1,050,620,446	63.70%
		OTHERS	314,255,564	15.73%		314,841,189	208,637,776	66.27%
	127 COMPANIES	TOTAL	1,998,019,017	100.00%		1,964,046,924	1,259,258,222	64.12%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 19.1 & 19.2 for all companies writing business in Louisiana.

## MARKET SHARE & LOSS RATIO

### LINE: COMMERCIAL AUTO LIABILITY & NO-FAULT AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
11515	QBE Specialty Ins Co	ND	26,903,221	6.41%	6.41%	30,576,237	18,340,716	59.98%
16535	Zurich Amer Ins Co	NY	19,606,125	4.67%	11.08%	21,903,044	10,725,200	48.97%
10050	Progressive Security Ins Co	LA	18,333,718	4.37%	15.45%	20,962,739	11,986,840	57.18%
44695	Progressive Paloverde Ins Co	IN	16,095,958	3.84%	19.29%	12,812,232	10,331,239	80.64%
25178	State Farm Mut Auto Ins Co	IL	13,481,783	3.21%	22.50%	13,685,640	19,570,035	143.00%
19445	National Union Fire Ins Co Of Pitts	PA	12,357,840	2.94%	25.44%	10,469,581	4,775,060	45.61%
25674	Travelers Prop Cas Co Of Amer	CT	12,102,367	2.88%	28.33%	12,074,516	11,222,383	92.94%
27790	Canal Ind Co	SC	11,401,358	2.72%	31.04%	12,243,027	14,041,881	114.69%
12936	Houston Specialty Ins Co	DE	9,089,984	2.17%	33.21%	3,704,652	2,805,240	75.72%
26808	Hallmark Specialty Ins Co	OK	8,438,346	2.01%	35.22%	8,137,701	4,551,791	55.93%
24171	Netherlands Ins Co The	NH	7,990,056	1.90%	37.12%	6,596,038	3,278,916	49.71%
25658	Travelers Ind Co	CT	7,884,061	1.88%	39.00%	5,775,866	3,242,636	56.14%
25682	Travelers Ind Co Of CT	CT	7,406,353	1.76%	40.77%	7,686,623	6,385,635	83.07%
22667	Ace Amer Ins Co	PA	6,948,007	1.66%	42.42%	6,862,170	2,346,231	34.19%
11150	Arch Ins Co	MO	6,199,195	1.48%	43.90%	6,185,535	4,723,449	76.36%
24767	St Paul Fire & Marine Ins Co	CT	5,969,374	1.42%	45.32%	9,193,055	11,056,132	120.27%
19720	American Alt Ins Corp	DE	5,602,967	1.33%	46.66%	4,970,740	(2,477,847)	-49.85%
44369	Imperial Fire & Cas Ins Co	LA	5,481,396	1.31%	47.96%	5,694,455	3,393,294	59.59%
23035	Liberty Mut Fire Ins Co	WI	5,380,748	1.28%	49.24%	5,495,408	3,438,109	62.56%
19496	United Fire & Ind Co	TX	5,326,485	1.27%	50.51%	3,132,130	2,838,831	90.64%
		TOP 20	211,999,342	50.51%		208,161,389	146,575,771	70.41%
		OTHERS	207,698,777	49.49%		222,745,028	157,358,759	70.65%
	282 COMPANIES	TOTAL	419,698,119	100.00%		430,906,417	303,934,530	70.53%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 19.3 & 19.4 for all companies writing business in Louisiana

**MARKET SHARE & LOSS RATIO**  
**LINE: PRIVATE PASSENGER AUTO PHYSICAL DAMAGE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25178	State Farm Mut Auto Ins Co	IL	392,687,743	30.56%	30.56%	393,851,758	222,395,245	56.47%
10050	Progressive Security Ins Co	LA	116,374,711	9.06%	39.62%	114,458,778	62,905,229	54.96%
19232	Allstate Ins Co	IL	85,557,173	6.66%	46.27%	86,874,330	29,454,740	33.90%
40924	Louisiana Farm Bureau Cas Ins Co	LA	77,848,758	6.06%	52.33%	77,788,199	38,444,649	49.42%
17230	Allstate Prop & Cas Ins Co	IL	74,524,017	5.80%	58.13%	73,732,579	28,938,476	39.25%
10295	USAgencies Cas Ins Co Inc	LA	44,429,440	3.46%	61.59%	45,591,539	20,230,642	44.37%
35882	Geico Gen Ins Co	MD	40,722,556	3.17%	64.76%	40,912,146	18,199,706	44.48%
44695	Progressive Paloverde Ins Co	IN	30,955,664	2.41%	67.17%	30,272,568	19,452,934	64.26%
25143	State Farm Fire & Cas Co	IL	30,764,499	2.39%	69.56%	31,909,309	21,113,245	66.17%
23035	Liberty Mut Fire Ins Co	WI	26,305,531	2.05%	71.61%	25,674,266	10,666,650	41.55%
25941	United Serv Automobile Assn	TX	26,126,261	2.03%	73.64%	25,991,397	13,595,105	52.31%
22063	Government Employees Ins Co	MD	25,133,775	1.96%	75.60%	25,454,270	10,397,127	40.85%
22055	Geico Ind Co	MD	17,552,638	1.37%	76.96%	17,449,255	8,220,866	47.11%
25968	USAA Cas Ins Co	TX	17,503,727	1.36%	78.33%	17,346,848	8,888,135	51.24%
24732	General Ins Co Of Amer	WA	16,533,542	1.29%	79.61%	14,024,644	5,748,938	40.99%
15512	Automobile Club Interins Exch	MO	14,625,753	1.14%	80.75%	15,168,073	7,552,618	49.79%
19240	Allstate Ind Co	IL	14,252,558	1.11%	81.86%	15,348,096	3,261,002	21.25%
23388	Shelter Mut Ins Co	MO	13,844,432	1.08%	82.94%	13,602,246	7,543,411	55.46%
10248	Safeway Ins Co Of LA	LA	13,561,596	1.06%	83.99%	14,405,980	6,216,353	43.15%
12696	America First Ins Co	NH	12,633,941	0.98%	84.98%	12,400,162	5,937,118	47.88%
		TOP 20	1,091,938,315	84.98%		1,092,256,443	549,162,189	50.28%
		OTHERS	193,071,733	15.02%		197,109,418	95,599,281	48.50%
	130 COMPANIES	TOTAL	1,285,010,048	100.00%		1,289,365,861	644,761,470	50.01%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 21.1 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: COMMERCIAL AUTO PHYSICAL DAMAGE AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
11515	QBE Specialty Ins Co	ND	8,484,898	9.74%	9.74%	10,744,443	4,573,281	42.56%
10050	Progressive Security Ins Co	LA	5,396,989	6.20%	15.94%	6,287,310	2,479,209	39.43%
44695	Progressive Paloverde Ins Co	IN	3,912,117	4.49%	20.43%	3,398,174	2,074,630	61.05%
25178	State Farm Mut Auto Ins Co	IL	3,778,273	4.34%	24.77%	3,984,937	1,670,120	41.91%
12936	Houston Specialty Ins Co	DE	3,110,309	3.57%	28.34%	1,344,571	643,310	47.85%
19720	American Alt Ins Corp	DE	2,421,044	2.78%	31.12%	2,378,781	48,220	2.03%
27790	Canal Ind Co	SC	2,315,621	2.66%	33.78%	2,690,421	1,642,289	61.04%
25674	Travelers Prop Cas Co Of Amer	CT	2,017,159	2.32%	36.10%	1,978,856	696,277	35.19%
16535	Zurich Amer Ins Co	NY	1,897,044	2.18%	38.28%	1,844,395	1,809,799	98.12%
22012	Motors Ins Corp	MI	1,893,532	2.17%	40.45%	1,893,532	479,919	25.35%
25682	Travelers Ind Co Of CT	CT	1,647,284	1.89%	42.35%	1,705,203	381,513	22.37%
22667	Ace Amer Ins Co	PA	1,623,292	1.86%	44.21%	1,560,152	917,106	58.78%
26808	Hallmark Specialty Ins Co	OK	1,604,419	1.84%	46.05%	1,731,596	929,731	53.69%
39020	Essex Ins Co	DE	1,406,914	1.62%	47.67%	1,354,571	288,097	21.27%
10676	First Guard Ins Co	AZ	1,378,521	1.58%	49.25%	1,378,521	449,466	32.60%
24171	Netherlands Ins Co The	NH	1,274,293	1.46%	50.71%	1,047,485	677,040	64.63%
25658	Travelers Ind Co	CT	1,234,782	1.42%	52.13%	1,115,329	167,479	15.02%
10833	Gemini Ins Co	DE	1,117,202	1.28%	53.41%	1,197,410	399,861	33.39%
24767	St Paul Fire & Marine Ins Co	CT	1,025,817	1.18%	54.59%	1,379,952	643,932	46.66%
25615	Charter Oak Fire Ins Co	CT	1,007,921	1.16%	55.75%	984,815	379,912	38.58%
		TOP 20	48,547,431	55.75%		50,000,454	21,351,191	42.70%
		OTHERS	38,532,975	44.25%		41,158,813	19,323,295	46.95%
	257 COMPANIES	TOTAL	87,080,406	100.00%		91,159,267	40,674,486	44.62%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 21.2 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: AIRCRAFT (ALL PERILS) AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
35300	Allianz Global Risks US Ins Co	CA	15,956,507	26.73%	26.73%	16,946,252	9,303,806	54.90%
19445	National Union Fire Ins Co Of Pitts	PA	10,041,864	16.82%	43.55%	8,022,273	9,037,788	112.66%
19518	Catlin Ins Co	TX	7,577,498	12.69%	56.24%	8,698,105	3,187,558	36.65%
38318	Starr Ind & Liab Co	TX	4,360,056	7.30%	63.55%	4,572,507	2,716,999	59.42%
34274	Central States Ind Co Of Omaha	NE	3,118,584	5.22%	68.77%	2,537,359	687,112	27.08%
40045	Starnet Ins Co	DE	2,191,586	3.67%	72.44%	2,576,663	(28,119)	-1.09%
24147	Old Republic Ins Co	PA	2,082,905	3.49%	75.93%	1,533,604	353,873	23.07%
19720	American Alt Ins Corp	DE	2,066,152	3.46%	79.39%	3,285,205	2,605,314	79.30%
12904	Tokio Marine & Nichido Fire Ins Co	NY	1,699,786	2.85%	82.24%	1,391,700	471,751	33.90%
37885	XL Specialty Ins Co	DE	1,584,504	2.65%	84.89%	1,511,314	(1,023,621)	-67.73%
22667	Ace Amer Ins Co	PA	1,544,714	2.59%	87.48%	1,544,714	(1,508)	-0.10%
23043	Liberty Mut Ins Co	MA	1,531,848	2.57%	90.05%	1,635,746	820,791	50.18%
20281	Federal Ins Co	IN	1,339,713	2.24%	92.29%	2,445,889	556,984	22.77%
19941	American Commerce Ins Co	OH	1,303,931	2.18%	94.47%	1,497,904	461,921	30.84%
20362	Mitsui Sumitomo Ins Co of Amer	NY	996,368	1.67%	96.14%	1,029,597	334,874	32.52%
29599	US Specialty Ins Co	TX	975,897	1.63%	97.78%	1,272,528	1,126,212	88.50%
20699	Ace Prop & Cas Ins Co	PA	897,730	1.50%	99.28%	891,747	(258,329)	-28.97%
22039	General Reins Corp	DE	772,591	1.29%	100.58%	824,072	192,582	23.37%
20052	National Liab & Fire Ins Co	CT	772,589	1.29%	101.87%	824,070	412,854	50.10%
34037	Hallmark Ins Co	AZ	471,975	0.79%	102.66%	403,016	223,509	55.46%
		TOP 20	61,286,798	102.66%		63,444,265	31,182,351	49.15%
		OTHERS	(1,588,322)	-2.66%		885,491	1,213,015	136.99%
29 COMPANIES		TOTAL	59,698,476	100.00%		64,329,756	32,395,366	50.36%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 22 for all companies writing business in Louisiana.



**MARKET SHARE & LOSS RATIO**  
**LINE: FIDELITY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
31194	Travelers Cas & Surety Co Of Amer	CT	2,289,511	19.84%	19.84%	2,170,342	825,793	38.05%
10847	Cumis Ins Society Inc	IA	1,839,531	15.94%	35.79%	1,812,318	623,178	34.39%
20281	Federal Ins Co	IN	1,208,093	10.47%	46.26%	1,138,453	166,700	14.64%
39306	Fidelity & Deposit Co Of MD	MD	1,102,403	9.56%	55.82%	1,219,062	3,751,977	307.78%
24791	St Paul Mercury Ins Co	CT	859,865	7.45%	63.27%	879,850	155,696	17.70%
13188	Western Surety Co	SD	646,312	5.60%	68.87%	639,405	346,613	54.21%
34347	Colonial Amer Cas & Surety Co	MD	559,028	4.85%	73.72%	537,440	819,618	152.50%
24260	Progressive Cas Ins Co	OH	316,214	2.74%	76.46%	305,823	(3,167)	-1.04%
19445	National Union Fire Ins Co Of Pitts	PA	297,310	2.58%	79.04%	292,604	(162,862)	-55.66%
20443	Continental Cas Co	IL	270,518	2.34%	81.38%	143,363	47,912	33.42%
16535	Zurich Amer Ins Co	NY	266,221	2.31%	83.69%	298,931	6,782	2.27%
16691	Great Amer Ins Co	OH	255,613	2.22%	85.90%	405,941	45,419	11.19%
18538	Bancinsure Inc	OK	223,511	1.94%	87.84%	157,954	3,785	2.40%
24767	St Paul Fire & Marine Ins Co	CT	178,542	1.55%	89.39%	227,051	(94,498)	-41.62%
19682	Hartford Fire In Co	CT	165,517	1.43%	90.82%	197,836	41,873	21.17%
35289	Continental Ins Co	PA	154,716	1.34%	92.16%	137,875	107,881	78.25%
13935	Federated Mut Ins Co	MN	104,966	0.91%	93.07%	99,648	23,364	23.45%
21121	Westchester Fire Ins Co	NY	93,628	0.81%	93.89%	86,762	210,449	242.56%
25143	State Farm Fire & Cas Co	IL	62,496	0.54%	94.43%	60,967	-	0.00%
44792	Executive Risk Speciality Ins Co	CT	61,512	0.53%	94.96%	64,928	(48,254)	-74.32%
		TOP 20	10,955,507	94.96%		10,876,553	6,868,259	63.15%
		OTHERS	581,461	5.04%		751,333	45,205	6.02%
	81 COMPANIES	TOTAL	11,536,968	100.00%		11,627,886	6,913,464	59.46%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 23 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: SURETY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
31194	Travelers Cas & Surety Co Of Amer	CT	21,392,470	16.17%	16.17%	22,905,151	(908,231)	-3.97%
39306	Fidelity & Deposit Co Of MD	MD	10,206,071	7.71%	23.88%	10,397,151	(455,596)	-4.38%
23043	Liberty Mut Ins Co	MA	9,869,086	7.46%	31.33%	6,436,369	18,710	0.29%
13188	Western Surety Co	SD	8,194,049	6.19%	37.53%	7,932,140	(659,972)	-8.32%
24740	Safeco Ins Co Of Amer	WA	8,176,420	6.18%	43.70%	7,728,081	(12,857)	-0.17%
20281	Federal Ins Co	IN	5,677,088	4.29%	47.99%	5,796,476	155,446	2.68%
19445	National Union Fire Ins Co Of Pitts	PA	5,498,846	4.16%	52.15%	3,250,568	12,286,360	377.98%
10051	Lyndon Southern Ins Co	DE	5,392,095	4.07%	56.22%	5,392,095	3,967,507	73.58%
19682	Hartford Fire In Co	CT	5,054,632	3.82%	60.04%	5,858,304	(433,364)	-7.40%
11592	International Fidelity Ins Co	NJ	4,341,657	3.28%	63.32%	4,326,190	128,388	2.97%
29424	Hartford Cas Ins Co	IN	3,611,366	2.73%	66.05%	3,509,609	1,268,378	36.14%
13056	RLI Ins Co	IL	3,116,411	2.35%	68.41%	3,375,632	(29,899)	-0.89%
29599	US Specialty Ins Co	TX	3,078,579	2.33%	70.73%	2,807,055	191,551	6.82%
10216	American Contractors Ind Co	CA	2,886,474	2.18%	72.92%	3,151,085	846,042	26.85%
22292	Hanover Ins Co	NH	2,754,611	2.08%	75.00%	2,574,220	230,419	8.95%
19038	Travelers Cas & Surety Co	CT	2,042,547	1.54%	76.54%	2,318,685	278,453	12.01%
22357	Hartford Accident & Ind Co	CT	1,826,295	1.38%	77.92%	1,410,604	(227,570)	-16.13%
21121	Westchester Fire Ins Co	NY	1,675,432	1.27%	79.19%	1,468,409	192,624	13.12%
29874	North Amer Specialty Ins Co	NH	1,474,586	1.11%	80.30%	1,377,323	9,116	0.66%
10916	Suretec Ins Co	TX	1,461,946	1.10%	81.41%	1,342,465	(56,879)	-4.24%
		TOP 20	107,730,661	81.41%		103,357,612	16,788,626	16.24%
		OTHERS	24,607,487	18.59%		24,664,319	14,216,219	57.64%
	133 COMPANIES	TOTAL	132,338,148	100.00%		128,021,931	31,004,845	24.22%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 24 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: BURGLARY AND THEFT AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
31194	Travelers Cas & Surety Co Of Amer	CT	747,289	35.18%	35.18%	696,500	187,796	26.96%
12998	Union Natl Fire Ins Co	LA	382,745	18.02%	53.20%	382,247	76,817	20.10%
20281	Federal Ins Co	IN	138,733	6.53%	59.73%	122,151	7	0.01%
39306	Fidelity & Deposit Co Of MD	MD	83,345	3.92%	63.65%	91,738	3,010	3.28%
19445	National Union Fire Ins Co Of Pitts	PA	82,848	3.90%	67.55%	87,294	10,751	12.32%
20443	Continental Cas Co	IL	69,414	3.27%	70.82%	35,111	52,760	150.27%
24767	St Paul Fire & Marine Ins Co	CT	63,289	2.98%	73.80%	77,021	24,874	32.30%
16535	Zurich Amer Ins Co	NY	54,693	2.57%	76.37%	55,248	308	0.56%
22730	Allied World Reins Co	NH	43,368	2.04%	78.41%	41,218	29,861	72.45%
23388	Shelter Mut Ins Co	MO	43,134	2.03%	80.44%	42,519	1,697	3.99%
13207	Lighthouse Prop Ins Corp	LA	38,011	1.79%	82.23%	16,058	-	0.00%
44776	Torus Specialty Ins Co	DE	34,243	1.61%	83.85%	24,478	1,970	8.05%
22292	Hanover Ins Co	NH	29,391	1.38%	85.23%	32,499	-	0.00%
19216	Southern Ins Co	TX	27,643	1.30%	86.53%	25,356	234	0.92%
19682	Hartford Fire In Co	CT	26,552	1.25%	87.78%	44,403	8,143	18.34%
26433	Harco Natl Ins Co	IL	25,783	1.21%	88.99%	28,744	173,451	603.43%
23361	Shelter Gen Ins Co	MO	19,922	0.94%	89.93%	19,006	1,183	6.22%
19496	United Fire & Ind Co	TX	19,155	0.90%	90.83%	11,193	1,999	17.86%
13935	Federated Mut Ins Co	MN	18,752	0.88%	91.72%	17,727	15,614	88.08%
31127	Columbia Cas Co	IL	16,205	0.76%	92.48%	16,744	(3,227)	-19.27%
		TOP 20	1,964,515	92.48%		1,867,255	587,248	31.45%
		OTHERS	159,742	7.52%		191,450	41,816	21.84%
	90 COMPANIES	TOTAL	2,124,257	100.00%		2,058,705	629,064	30.56%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 26 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: BOILER & MACHINERY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
21482	Factory Mut Ins Co	RI	5,224,838	21.04%	21.04%	5,203,424	2,567,697	49.35%
19445	National Union Fire Ins Co Of Pitts	PA	3,851,850	15.51%	36.55%	3,416,477	336,406	9.85%
19437	Lexington Ins Co	DE	3,302,896	13.30%	49.85%	3,364,317	507,717	15.09%
11452	Hartford Steam Boil Inspec & Ins Co	CT	1,976,032	7.96%	57.80%	2,313,828	550,421	23.79%
25674	Travelers Prop Cas Co Of Amer	CT	1,674,173	6.74%	64.54%	1,499,547	342,083	22.81%
16535	Zurich Amer Ins Co	NY	1,263,969	5.09%	69.63%	1,038,139	304,031	29.29%
20443	Continental Cas Co	IL	1,141,470	4.60%	74.23%	1,058,962	(743,613)	-70.22%
10014	Affiliated Fm Ins Co	RI	1,021,697	4.11%	78.34%	1,003,028	653,960	65.20%
39845	Westport Ins Corp	MO	753,852	3.04%	81.38%	521,135	1,423,979	273.25%
23035	Liberty Mut Fire Ins Co	WI	631,009	2.54%	83.92%	396,474	30,868	7.79%
26247	American Guar & Liab Ins	NY	437,333	1.76%	85.68%	443,766	126,038	28.40%
25682	Travelers Ind Co Of CT	CT	328,140	1.32%	87.00%	319,649	41,278	12.91%
35300	Allianz Global Risks US Ins Co	CA	323,340	1.30%	88.30%	299,569	4,701	1.57%
20281	Federal Ins Co	IN	315,439	1.27%	89.57%	345,279	48,911	14.17%
21415	Employers Mut Cas Co	IA	289,423	1.17%	90.74%	279,857	25,642	9.16%
25623	Phoenix Ins Co	CT	270,312	1.09%	91.83%	252,118	43,999	17.45%
13935	Federated Mut Ins Co	MN	170,369	0.69%	92.51%	170,986	9,935	5.81%
24554	XL Ins Amer Inc	DE	164,871	0.66%	93.18%	160,185	4,011	2.50%
19496	United Fire & Ind Co	TX	124,231	0.50%	93.68%	70,999	78,333	110.33%
22136	Great Amer Ins Co of NY	NY	123,406	0.50%	94.17%	123,481	20,291	16.43%
		TOP 20	23,388,650	94.17%		22,281,220	6,376,688	28.62%
		OTHERS	1,447,117	5.83%		1,461,688	3,563,600	243.80%
126 COMPANIES		TOTAL	24,835,767	100.00%		23,742,908	9,940,288	41.87%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 27 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: CREDIT AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMU-LATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
11515	QBE Specialty Ins Co	ND	9,709,500	28.36%	28.36%	9,111,916	231,967	2.55%
11140	ANPAC LA Ins Co	LA	7,859,094	22.95%	51.31%	7,561,346	772,634	10.22%
10170	American Federated Ins Co	MS	5,856,362	17.10%	68.41%	5,192,980	281,705	5.42%
10111	American Bankers Ins Co Of FL	FL	2,136,551	6.24%	74.65%	2,200,941	83,978	3.82%
12831	State Natl Ins Co Inc	TX	1,638,568	4.79%	79.44%	1,536,553	434,963	28.31%
28401	American Natl Prop & Cas Co	MO	1,050,969	3.07%	82.51%	1,077,639	283,161	26.28%
20516	Euler Hermes Amer Credit Ind Co	MD	1,046,193	3.06%	85.56%	1,109,883	84,746	7.64%
22667	Ace Amer Ins Co	PA	822,684	2.40%	87.96%	827,857	119,473	14.43%
29980	First Colonial Ins Co	FL	686,553	2.01%	89.97%	932,376	466,765	50.06%
42978	American Security Ins Co	DE	648,262	1.89%	91.86%	648,649	(5,869)	-0.90%
20648	Employers Fire Ins Co	MA	478,230	1.40%	93.26%	460,883	137,100	29.75%
10847	Cumis Ins Society Inc	IA	446,766	1.30%	94.56%	290,303	147,690	50.87%
18538	Bancinsure Inc	OK	337,179	0.98%	95.55%	459,551	228,679	49.76%
16691	Great Amer Ins Co	OH	270,291	0.79%	96.34%	252,083	68,717	27.26%
25422	Atradius Trade Credit Ins Co	MD	232,014	0.68%	97.02%	208,400	(26,039)	-12.49%
36765	Gulf Guar Ins Co	MS	231,628	0.68%	97.69%	257,848	14,190	5.50%
44369	Imperial Fire & Cas Ins Co	LA	228,976	0.67%	98.36%	228,976	300	0.13%
25011	Wesco Ins Co	DE	165,583	0.48%	98.84%	179,092	(68,218)	-38.09%
24147	Old Republic Ins Co	PA	148,295	0.43%	99.28%	62,941	(1,934)	-3.07%
13722	Knightbrook Ins Co	DE	91,919	0.27%	99.55%	19,606	7,483	38.17%
		TOP 20	34,085,617	99.55%		32,619,823	3,261,491	10.00%
		OTHERS	155,370	0.45%		545,000	51,841	9.51%
	32 COMPANIES	TOTAL	34,240,987	100.00%		33,164,823	3,313,332	9.99%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 28 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: WARRANTY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
41181	Universal Underwriters Ins Co	KS	2,771,340	38.18%	38.18%	871,382	592,220	67.96%
16705	Dealers Assur Co	OH	1,824,520	25.13%	63.31%	1,214,215	936,085	77.09%
38601	MIC Prop & Cas Ins Corp	MI	1,157,219	15.94%	79.25%	1,189,385	516,730	43.45%
39527	Heritage Ind Co	CA	360,324	4.96%	84.22%	551,567	357,087	64.74%
16810	American Mercury Ins Co	OK	356,218	4.91%	89.12%	535,869	369,385	68.93%
11991	National Cas Co	WI	306,868	4.23%	93.35%	481,767	336,528	69.85%
40827	Virginia Surety Co Inc	IL	301,866	4.16%	97.51%	761,758	706,526	92.75%
10111	American Bankers Ins Co Of FL	FL	242,788	3.34%	100.85%	177,804	173,594	97.63%
24147	Old Republic Ins Co	PA	91,345	1.26%	102.11%	112,696	10,167	9.02%
35912	American Western Home Ins Co	OK	56,698	0.78%	102.89%	19,295	67,652	350.62%
25011	Wesco Ins Co	DE	18,790	0.26%	103.15%	5,557	3,210	57.76%
16691	Great Amer Ins Co	OH	16,566	0.23%	103.38%	7,883	741	9.40%
19615	American Reliable Ins Co	AZ	13,649	0.19%	103.57%	15,580	166	1.07%
26492	Courtesy Ins Co	FL	2,488	0.03%	103.60%	2,402	610	25.40%
35769	Lyndon Prop Ins Co	MO	329	0.00%	103.61%	74,324	125,489	168.84%
23841	New Hampshire Ins Co	PA	33	0.00%	103.61%	33	(19)	-57.58%
10075	Consumer Specialties Ins Co RRG	VT	-	0.00%	103.61%	-	-	-
34568	Centennial Cas Co	AL	-	0.00%	103.61%	-	-	-
43095	Clarendon Amer Ins Co	NJ	-	0.00%	103.61%	-	-	-
21806	Harbor Specialty Ins Co	NJ	-	0.00%	103.61%	-	-	-
		TOP 20	7,521,041	103.61%		6,021,517	4,196,171	69.69%
		OTHERS	(261,894)	-3.61%		3,476,855	2,823,077	81.20%
21 COMPANIES		TOTAL	7,259,147	100.00%		9,498,372	7,019,248	73.90%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 30 for all companies writing business in Louisiana.

## MARKET SHARE & LOSS RATIO

### LINE: AGGREGATE WRITE-INS, OTHER LINES OF BUSINESS AS OF DECEMBER 31, 2010

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
36307	Gray Ins Co	LA	19,095,828	53.19%	53.19%	20,264,770	15,687,513	77.41%
11255	Caterpillar Ins Co	MO	5,862,408	16.33%	69.52%	5,454,316	3,553,486	65.15%
23612	Midwest Employers Cas Co	DE	5,635,229	15.70%	85.22%	5,863,536	6,078,983	103.67%
19631	American Road Ins Co	MI	1,313,805	3.66%	88.87%	1,313,805	216,145	16.45%
41211	Triton Ins Co	TX	836,089	2.33%	91.20%	880,136	65,384	7.43%
16691	Great Amer Ins Co	OH	611,153	1.70%	92.91%	984,974	182,587	18.54%
40827	Virginia Surety Co Inc	IL	445,264	1.24%	94.15%	77,074	6,067	7.87%
11150	Arch Ins Co	MO	429,683	1.20%	95.34%	236,310	76,878	32.53%
26492	Courtesy Ins Co	FL	396,507	1.10%	96.45%	462,755	247,377	53.46%
34274	Central States Ind Co Of Omaha	NE	234,454	0.65%	97.10%	234,473	3,171	1.35%
26344	Great Amer Assur Co	OH	197,313	0.55%	97.65%	355,405	(87,559)	-24.64%
10111	American Bankers Ins Co Of FL	FL	188,889	0.53%	98.18%	188,952	(84)	-0.04%
10952	Stonebridge Cas Ins Co	OH	174,116	0.48%	98.66%	174,116	14,459	8.30%
25712	Esurance Ins Co	WI	105,874	0.29%	98.96%	105,874	-	0.00%
14559	Guideone Specialty Mut Ins Co	IA	80,198	0.22%	99.18%	80,198	21,475	26.78%
19240	Allstate Ind Co	IL	76,222	0.21%	99.39%	78,220	(50)	-0.06%
26220	Yosemite Ins Co	IN	69,416	0.19%	99.59%	43,946	8,173	18.60%
10817	Plateau Cas Ins Co	TN	50,850	0.14%	99.73%	102,974	(5,616)	-5.45%
19232	Allstate Ins Co	IL	48,955	0.14%	99.86%	49,582	-	0.00%
24821	Meritplan Ins Co	CA	30,113	0.08%	99.95%	30,113	933	3.10%
		TOP 20	35,882,366	99.95%		36,981,529	26,069,322	70.49%
		OTHERS	19,058	0.05%		107,433	53,702	49.99%
	27 COMPANIES	TOTAL	35,901,424	100.00%		37,088,962	26,123,024	70.43%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 34 for all companies writing business in Louisiana.

**MARKET SHARE & LOSS RATIO**  
**LINE: TOTAL PROPERTY/CASUALTY AS OF DECEMBER 31, 2010**

CO-CODE	COMPANY NAME	DOMICILE	DIRECT PREMIUM WRITTEN	MARKET SHARE	CUMULATIVE MARKET SHARE	DIRECT PREMIUM EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
25178	State Farm Mut Auto Ins Co	IL	1,019,186,169	10.80%	10.80%	1,007,120,657	633,687,961	62.92%
25143	State Farm Fire & Cas Co	IL	694,161,290	7.36%	18.16%	688,610,868	211,508,877	30.72%
19232	Allstate Ins Co	IL	361,176,910	3.83%	21.98%	362,620,285	105,862,684	29.19%
10050	Progressive Security Ins Co	LA	350,328,044	3.71%	25.70%	343,930,178	199,660,167	58.05%
00000	Louisiana Citizens Prop Ins Corp	LA	209,945,978	2.22%	27.92%	217,860,190	48,166,779	22.11%
40924	Louisiana Farm Bureau Cas Ins Co	LA	197,216,892	2.09%	30.01%	196,170,496	114,770,176	58.51%
17230	Allstate Prop & Cas Ins Co	IL	178,231,637	1.89%	31.90%	175,400,578	82,383,421	46.97%
23035	Liberty Mut Fire Ins Co	WI	161,334,379	1.71%	33.61%	159,715,315	59,357,411	37.16%
22350	Louisiana Workers Comp Corp	LA	152,321,292	1.61%	35.23%	156,031,307	88,365,893	56.63%
10295	USAgencies Cas Ins Co Inc	LA	148,974,725	1.58%	36.80%	147,772,775	99,340,979	67.23%
14427	Louisiana Farm Bureau Mut Ins Co	LA	141,937,969	1.50%	38.31%	140,326,752	57,812,302	41.20%
19437	Lexington Ins Co	DE	130,776,334	1.39%	39.69%	142,998,543	50,116,692	35.05%
19240	Allstate Ind Co	IL	124,164,654	1.32%	41.01%	126,822,975	29,222,058	23.04%
44695	Progressive Paloverde Ins Co	IN	115,704,731	1.23%	42.24%	108,383,149	62,739,326	57.89%
19445	National Union Fire Ins Co Of Pitts	PA	113,790,826	1.21%	43.44%	101,444,713	387,577,719	382.06%
20443	Continental Cas Co	IL	107,371,559	1.14%	44.58%	104,803,083	52,973,856	50.55%
25941	United Serv Automobile Assn	TX	105,941,142	1.12%	45.70%	104,635,034	48,367,301	46.22%
16535	Zurich Amer Ins Co	NY	99,727,267	1.06%	46.76%	99,223,245	27,216,632	27.43%
35882	Geico Gen Ins Co	MD	97,860,537	1.04%	47.80%	97,025,596	58,469,727	60.26%
22667	Ace Amer Ins Co	PA	80,437,133	0.85%	48.65%	83,677,228	45,578,606	54.47%
		TOP 20	4,590,589,468	48.65%		4,564,572,967	2,463,178,567	53.96%
		OTHERS	4,845,565,778	51.35%		4,832,924,471	2,003,227,348	41.45%
740 COMPANIES		TOTAL	9,436,155,246	100.00%		9,397,497,438	4,466,405,915	47.53%

DATA SOURCE: Property & Casualty Annual Statement Page 20LA (State Page), Line 35 for all companies writing business in Louisiana.